



**The Corporation of the County of Wellington
Administration, Finance and Personnel Committee
Agenda**

September 16, 2014

1:00 pm

County Administration Centre

Guthrie Room

Members: Warden White; Councillors Green (Chair), Bridge, Lever, Ross-Zuj

	Pages
1. Call to Order	
2. Declaration of Pecuniary Interest	
3. Administration	
3.1 2016 International Plowing Match Update - Verbal	
4. Finance	
4.1 Correspondence from the City of Guelph Regarding 2015 Budget Process	3 - 4
4.2 Financial Statements as of August 31, 2014	5 - 44
4.3 2014 Supplementary and Weighted Assessment Report	45 - 47
4.4 Gravel Pit Appeal Update – September 2014	48 - 49
4.5 Ontario Community Infrastructure Fund and Small Communities Fund Report	50 - 51
4.6 Tender Award - External Auditing Services	52 - 54
4.7 Cash Holdings and Investment Portfolio as of July 31, 2014	55 - 62
4.8 2014 Credit Report Rating Reports	63 - 84
5. Personnel	
5.1 Non-Union Economic Adjustment Report	85 - 85
5.2 Benefit Renewal and Change of Benefits Providers Report	86 - 88
6. Closed Meeting	
(Agenda emailed under separate cover)	

7. Rise and Report

8. Adjournment

Next meeting date October 21, 2014 or at the call of the Chair.

September 3, 2014

County of Wellington
Downtown Board of Management
Grand River Conservation Authority

Wellington Dufferin Guelph Public Health
The Elliott Community



Re: 2015 Budget Process Guideline Established

The City of Guelph's Executive Team has provided City departments with the following guideline for the 2015 Budget Process:

- **Staff are to develop a draft 2015 tax supported operating base budget using a tax rate guideline of up to a 2.0% increase.**

Notification is being sent to all outside boards and agencies to provide them with this information and request it be used as guidance during the development of their 2015 budgets and expansion requests.

Please see the attached schedule of budget presentations to Council. Staff would appreciate your draft budget information by **November 3rd** at the latest. Please advise as soon as possible if you plan to participate/submit a presentation. Presentations will be PowerPoint format and submitted to Sarah Purton, Manager of Financial Planning & Budgets, Finance and Enterprise by email: sarah.purton@guelph.ca T519-822-1260 x 2325 by the following dates:

• For January 21	meeting submission deadline is:	December 17
• For January 26	meeting submission deadline is:	January 6
• For January 28	meeting submission deadline is:	January 6
• For February 25	meeting submission deadline is:	February 3
• For February 26	meeting submission deadline is:	February 3
• For March 5	meeting submission deadline is :	February 9
• For March 11 & 12	meeting submission deadline is:	February 13

The Procedural By-law allows for presentations to be 10 minutes in length. Should you require time in excess of this please notify the City Clerk's office at 519-837-5603 at least 3 days prior to submission deadlines given above so that adjustments to Council Agendas can be made.

If you have any further questions please don't hesitate to call Sarah Purton at the number listed above.

Thank you for your continued cooperation.

Sincerely,

**Al Horsman, Executive Director/CFO,
Finance and Enterprise**

T 519-822-1260 x 5606

AH/cah

Encl. 2015 Budget Schedule

c. Mayor Karen Farbridge
CAO Ann Pappert
City of Guelph Executive Team
City Clerk, Stephen O'Brien

City Hall
1 Carden St
Guelph, ON
Canada
N1H 3A1

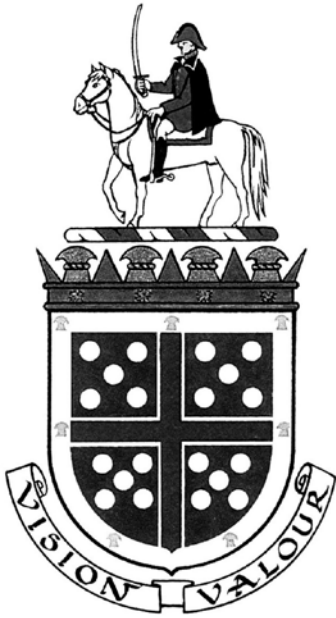
T 519-822-1260
TTY 519-826-9771

guelph.ca

2015 Budget Schedule

Week	Event	Presentation Required
January 21, 2015 6pm – 8pm	Presentation / Deliberation of Non-Tax Supported Budgets (Operating & Capital) (City of Guelph and Grand River Conservation Authority)	December 17, 2014
January 26, 2015 6pm – 8pm	Presentation/Deliberation of 2015 – 2024 Tax Supported Capital Budget (City of Guelph, Guelph Police Services Board and Guelph Public Library Board)	January 6, 2015
January 28, 2015 Time: 6pm – 8pm	Approval of Non-Tax Supported Budgets (Operating & Capital) (City of Guelph and Grand River Conservation Authority)	January 6, 2015
February 25, 2015 6pm – 8pm	Alternate approval date for Non-Tax Supported Budgets Presentation of the Tax Supported Operating Budget (City of Guelph)	February 3, 2015
February 26, 2015 6pm – 8pm	Presentation of Shared Services and Local Board Budgets (Operating) (Co. of Wellington, Downtown Board of Management, Guelph Police Services Board, WDGPH, GMHI, Guelph Public Library Board and The Elliott Community)	February 3, 2015
March 5, 2015 6pm – 8pm	Public Delegation Night - Council	February 9, 2015
March 11 & 12, 2015 (if required) 6pm – 11pm	Budget Deliberation & Approval of 2015 Tax Supported Operating and Capital Budgets	February 13, 2015

All meetings take place in Guelph City Hall, Council Chambers



THE COUNTY OF WELLINGTON

**ADMINISTRATION, FINANCE
AND PERSONNEL COMMITTEE**

CORPORATE FINANCIAL STATEMENTS

August 31, 2014



County of Wellington
General Revenue & Expenditure
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Property Taxation	\$82,640,500	\$20,434,525	\$61,284,096	74%	\$21,356,404
Grants and Subsidies	\$6,120,600	\$0	\$4,033,117	66%	\$2,087,483
User Fees & Charges	\$0	\$0	\$62	0%	\$(62)
Sales Revenue	\$12,000	\$0	\$50	0%	\$11,950
Other Revenue	\$2,740,000	\$987,352	\$1,227,821	45%	\$1,512,179
Internal Recoveries	\$42,400	\$3,562	\$32,908	78%	\$9,492
Total Revenue	\$91,555,500	\$21,425,439	\$66,578,054	73%	\$24,977,446
Expenditures					
Supplies, Material & Equipment	\$18,000	\$2,794	\$625	3%	\$17,375
Purchased Services	\$1,952,600	\$2,992	\$1,117,248	57%	\$835,352
Insurance & Financial	\$1,195,000	\$2,034	\$151,390	13%	\$1,043,610
Total Expenditures	\$3,165,600	\$7,821	\$1,269,263	40%	\$1,896,337
NET OPERATING COST / (REVENUE)	\$(88,389,900)	\$(21,417,618)	\$(65,308,791)	74%	\$(23,081,109)
Transfers					
Transfers from Reserves	\$(300,000)	\$0	\$0	0%	\$(300,000)
Transfer to Reserves	\$5,249,600	\$0	\$0	0%	\$5,249,600
Total Transfers	\$4,949,600	\$0	\$0	0%	\$4,949,600
NET COST (REVENUE)	\$(83,440,300)	\$(21,417,618)	\$(65,308,791)	78%	\$(18,131,509)



County of Wellington
County Council
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Other Revenue	\$18,200	\$1,456	\$12,379	68%	\$5,821
Total Revenue	\$18,200	\$1,456	\$12,379	68%	\$5,821
Expenditures					
Salaries, Wages and Benefits	\$692,300	\$54,349	\$453,728	66%	\$238,573
Supplies, Material & Equipment	\$48,500	\$2,236	\$36,742	76%	\$11,758
Purchased Services	\$212,500	\$7,560	\$123,141	58%	\$89,359
Insurance & Financial	\$2,000	\$0	\$1,715	86%	\$285
Total Expenditures	\$955,300	\$64,145	\$615,326	64%	\$339,974
NET OPERATING COST / (REVENUE)	\$937,100	\$62,689	\$602,947	64%	\$334,153
NET COST (REVENUE)	\$937,100	\$62,689	\$602,947	64%	\$334,153



County of Wellington
Office of the CAO/Clerk
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
User Fees & Charges	\$600	\$85	\$350	58%	\$250
Internal Recoveries	\$1,526,500	\$127,212	\$1,017,696	67%	\$508,804
Total Revenue	\$1,527,100	\$127,297	\$1,018,046	67%	\$509,054
Expenditures					
Salaries, Wages and Benefits	\$2,836,100	\$230,341	\$1,801,747	64%	\$1,034,353
Supplies, Material & Equipment	\$225,800	\$16,470	\$125,768	56%	\$100,032
Purchased Services	\$1,044,300	\$37,377	\$605,794	58%	\$438,506
Insurance & Financial	\$2,200	\$0	\$2,234	102%	\$(34)
Internal Charges	\$700	\$57	\$1,787	255%	\$(1,087)
Total Expenditures	\$4,109,100	\$284,245	\$2,537,331	62%	\$1,571,769
NET OPERATING COST / (REVENUE)	\$2,582,000	\$156,948	\$1,519,285	59%	\$1,062,715
Transfers					
Transfer to Capital	\$335,000	\$0	\$335,000	100%	\$0
Total Transfers	\$335,000	\$0	\$335,000	100%	\$0
NET COST (REVENUE)	\$2,917,000	\$156,948	\$1,854,285	64%	\$1,062,715



County of Wellington

Office of the CAO/Clerk

Capital Work-in-Progress Expenditures by Department All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS				Remaining Budget
			Current Year	Previous Years	Total	% of Budget	
Guelph Campus Rewire	\$50,000	\$0	\$6,050	\$29,866	\$35,916	72%	\$14,084
Generator 138 Wyndham St	\$200,000	\$0	\$126,292	\$40,679	\$166,971	83%	\$33,029
Core Switch Replacement	\$70,000	\$0	\$0	\$0	\$0	0%	\$70,000
Storage Expansion	\$80,000	\$81,917	\$81,917	\$0	\$81,917	102%	\$(1,917)
Archiving Storage System	\$40,000	\$0	\$0	\$0	\$0	0%	\$40,000
Server Expansion	\$70,000	\$0	\$0	\$0	\$0	0%	\$70,000
Online GIS Upgrade	\$50,000	\$0	\$32,935	\$0	\$32,935	66%	\$17,065
Housing System Upgrade	\$25,000	\$0	\$0	\$0	\$0	0%	\$25,000
JD Edwards Upgrade	\$320,000	\$0	\$35,667	\$191,660	\$227,327	71%	\$92,673
Total Capital	\$905,000	\$81,917	\$282,862	\$262,204	\$545,066	60%	359,934



County of Wellington
Treasury
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Other Revenue	\$0	\$0	\$25,006	0%	\$(25,006)
Internal Recoveries	\$390,200	\$32,516	\$260,127	67%	\$130,073
Total Revenue	\$390,200	\$32,516	\$285,133	73%	\$105,067
Expenditures					
Salaries, Wages and Benefits	\$1,281,900	\$89,244	\$806,711	63%	\$475,189
Supplies, Material & Equipment	\$39,300	\$1,845	\$20,810	53%	\$18,490
Purchased Services	\$237,300	\$4,029	\$61,498	26%	\$175,802
Insurance & Financial	\$35,000	\$35,424	\$114,939	328%	\$(79,939)
Internal Charges	\$4,400	\$291	\$3,071	70%	\$1,329
Total Expenditures	\$1,597,900	\$130,832	\$1,007,030	63%	\$590,870
NET OPERATING COST / (REVENUE)	\$1,207,700	\$98,316	\$721,897	60%	\$485,803
Transfers					
Transfers from Reserves	\$(49,700)	\$0	\$(80,009)	161%	\$30,309
Transfer to Reserves	\$50,000	\$0	\$50,000	100%	\$0
Total Transfers	\$300	\$0	\$(30,009)	(10,003%)	\$30,309
NET COST (REVENUE)	\$1,208,000	\$98,316	\$691,888	57%	\$516,112



County of Wellington
Human Resources
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Internal Recoveries	\$953,600	\$121,911	\$627,846	66%	\$325,754
Total Revenue	\$953,600	\$121,911	\$627,846	66%	\$325,754
Expenditures					
Salaries, Wages and Benefits	\$1,378,900	\$114,056	\$911,145	66%	\$467,755
Supplies, Material & Equipment	\$103,300	\$5,558	\$50,260	49%	\$53,040
Purchased Services	\$412,000	\$4,967	\$134,586	33%	\$277,414
Transfer Payments	\$70,000	\$0	\$20,000	29%	\$50,000
Insurance & Financial	\$188,200	\$0	\$188,236	100%	\$(36)
Internal Charges	\$1,800	\$150	\$983	55%	\$817
Total Expenditures	\$2,154,200	\$124,730	\$1,305,210	61%	\$848,990
NET OPERATING COST / (REVENUE)	\$1,200,600	\$2,819	\$677,364	56%	\$523,236
Transfers					
Transfers from Reserves	\$(418,500)	\$(38,048)	\$(306,446)	73%	\$(112,054)
Total Transfers	\$(418,500)	\$(38,048)	\$(306,446)	73%	\$(112,054)
NET COST (REVENUE)	\$782,100	\$(35,229)	\$370,918	47%	\$411,182



County of Wellington
Property Services
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Licenses, Permits and Rents	\$976,800	\$70,830	\$687,512	70%	\$289,288
User Fees & Charges	\$202,800	\$19,804	\$87,899	43%	\$114,901
Other Revenue	\$1,500	\$0	\$0	0%	\$1,500
Internal Recoveries	\$686,400	\$59,569	\$476,550	69%	\$209,850
Total Revenue	\$1,867,500	\$150,203	\$1,251,961	67%	\$615,539
Expenditures					
Salaries, Wages and Benefits	\$774,600	\$68,642	\$532,339	69%	\$242,261
Supplies, Material & Equipment	\$151,900	\$18,066	\$96,163	63%	\$55,737
Purchased Services	\$718,500	\$46,880	\$461,713	64%	\$256,787
Insurance & Financial	\$28,600	\$0	\$31,381	110%	\$(2,781)
Minor Capital Expenses	\$255,500	\$10,047	\$104,125	41%	\$151,375
Debt Charges	\$443,300	\$74,344	\$297,740	67%	\$145,560
Total Expenditures	\$2,372,400	\$217,979	\$1,523,462	64%	\$848,938
NET OPERATING COST / (REVENUE)	\$504,900	\$67,776	\$271,501	54%	\$233,399
Transfers					
Transfers from Reserves	\$(159,000)	\$(37,211)	\$(43,682)	27%	\$(115,318)
Transfer to Reserves	\$840,900	\$0	\$603,100	72%	\$237,800
Total Transfers	\$681,900	\$(37,211)	\$559,418	82%	\$122,482
NET COST (REVENUE)	\$1,186,800	\$30,566	\$830,919	70%	\$355,881



County of Wellington

Property Services

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			% of Budget	Remaining Budget
			Current Year	Previous Years	Total		
15 Douglas Stone Work	\$50,000	\$0	\$64,101	\$0	\$64,101	128%	\$(14,101)
Solar Panel Projects	\$2,624,200	\$0	\$0	\$889,606	\$889,606	34%	\$1,734,594
129 Wyndham: Window Glazing	\$80,000	\$0	\$735	\$0	\$735	1%	\$79,265
Green Energy Plan	\$100,000	\$305	\$2,137	\$6,041	\$8,178	8%	\$91,822
Admin Centre: Heating System	\$25,000	\$0	\$0	\$0	\$0	0%	\$25,000
116 Woolwich St Interior	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
Palmerston OPP Building	\$60,000	\$63,237	\$98,475	\$0	\$98,475	164%	\$(38,475)
Total Capital	\$2,989,200	\$63,542	\$165,449	\$895,647	\$1,061,095	35%	1,928,105



County of Wellington
Grants & Contributions
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Expenditures					
Transfer Payments	\$49,400	\$0	\$41,600	84%	\$7,800
Total Expenditures	\$49,400	\$0	\$41,600	84%	\$7,800
NET OPERATING COST / (REVENUE)	\$49,400	\$0	\$41,600	84%	\$7,800
NET COST (REVENUE)	\$49,400	\$0	\$41,600	84%	\$7,800



County of Wellington
POA Administration
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Municipal Recoveries	\$656,000	\$17,221	\$338,405	52%	\$317,595
Total Revenue	\$656,000	\$17,221	\$338,405	52%	\$317,595
Expenditures					
Debt Charges	\$257,700	\$0	\$223,026	87%	\$34,674
Total Expenditures	\$257,700	\$0	\$223,026	87%	\$34,674
NET OPERATING COST / (REVENUE)	\$(398,300)	\$(17,221)	\$(115,379)	29%	\$(282,921)
NET COST (REVENUE)	\$(398,300)	\$(17,221)	\$(115,379)	29%	\$(282,921)



County of Wellington
Land Ambulance
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Expenditures					
Transfer Payments	\$3,153,800	\$260,167	\$2,142,729	68%	\$1,011,071
Total Expenditures	\$3,153,800	\$260,167	\$2,142,729	68%	\$1,011,071
NET OPERATING COST / (REVENUE)	\$3,153,800	\$260,167	\$2,142,729	68%	\$1,011,071
Transfers					
Transfer to Reserves	\$250,000	\$0	\$250,000	100%	\$0
Total Transfers	\$250,000	\$0	\$250,000	100%	\$0
NET COST (REVENUE)	\$3,403,800	\$260,167	\$2,392,729	70%	\$1,011,071



County of Wellington

Land Ambulance

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			% of Budget	Remaining Budget
			Current Year	Previous Years	Total		
2014 Replacement Ambulances	\$220,000	\$0	\$193,480	\$0	\$193,480	88%	\$26,520
2014 Ambulance Equipment	\$36,000	\$0	\$4,094	\$0	\$4,094	11%	\$31,906
Total Capital	\$256,000	\$0	\$197,574	\$0	\$197,574	77%	58,426



County of Wellington
Public Health Unit
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Expenditures					
Transfer Payments	\$2,288,000	\$0	\$1,787,204	78%	\$500,796
Debt Charges	\$379,600	\$0	\$261,585	69%	\$118,015
Total Expenditures	\$2,667,600	\$0	\$2,048,789	77%	\$618,811
NET OPERATING COST / (REVENUE)	\$2,667,600	\$0	\$2,048,789	77%	\$618,811
NET COST (REVENUE)	\$2,667,600	\$0	\$2,048,789	77%	\$618,811



County of Wellington

Public Health Unit

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

		LIFE-TO-DATE ACTUALS				
	Approved Budget	August Actual	Current Year	Previous Years	Total	% of Budget
Health Unit Facilities	\$7,700,000	\$0	\$864,436	\$5,179,009	\$6,043,445	78%
Total Capital	\$7,700,000	\$0	\$864,436	\$5,179,009	\$6,043,445	78%
						Remaining Budget
						\$1,656,555
						1,656,555



County of Wellington
Roads and Engineering
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Municipal Recoveries	\$650,000	\$1,724	\$641,837	99%	\$8,163
User Fees & Charges	\$210,000	\$6,344	\$59,621	28%	\$150,379
Sales Revenue	\$350,000	\$43,699	\$92,359	26%	\$257,641
Internal Recoveries	\$1,600,000	\$73,364	\$1,479,911	92%	\$120,089
Total Revenue	\$2,810,000	\$125,131	\$2,273,728	81%	\$536,272
Expenditures					
Salaries, Wages and Benefits	\$4,645,800	\$301,243	\$3,156,639	68%	\$1,489,161
Supplies, Material & Equipment	\$3,614,500	\$78,400	\$3,555,924	98%	\$58,576
Purchased Services	\$1,212,600	\$148,926	\$1,144,386	94%	\$68,214
Insurance & Financial	\$279,100	\$0	\$285,389	102%	\$(6,289)
Minor Capital Expenses	\$625,700	\$38,423	\$490,325	78%	\$135,375
Debt Charges	\$225,900	\$0	\$132,805	59%	\$93,095
Internal Charges	\$1,510,300	\$54,739	\$1,412,036	93%	\$98,264
Total Expenditures	\$12,113,900	\$621,731	\$10,177,503	84%	\$1,936,397
NET OPERATING COST / (REVENUE)	\$9,303,900	\$496,599	\$7,903,775	85%	\$1,400,125
Transfers					
Transfers from Reserves	\$(225,900)	\$0	\$0	0%	\$(225,900)
Transfer to Capital	\$8,297,800	\$0	\$8,297,800	100%	\$0
Transfer to Reserves	\$1,714,200	\$0	\$1,234,200	72%	\$480,000
Total Transfers	\$9,786,100	\$0	\$9,532,000	97%	\$254,100
NET COST (REVENUE)	\$19,090,000	\$496,599	\$17,435,775	91%	\$1,654,225



County of Wellington

Roads and Engineering

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS				Remaining Budget
			Current Year	Previous Years	Total	% of Budget	
Roads General							
Various Shop Repairs 2014	\$100,000	\$0	\$54,461	\$2,756	\$57,218	57%	\$42,782
Roads Equipment 2014	\$1,545,000	\$29,613	\$702,766	\$0	\$702,766	45%	\$842,234
Rebuild/Renovate Erin Shop	\$125,000	\$0	\$2,235	\$18,432	\$20,667	17%	\$104,333
Central Garage Phase 2	\$5,037,000	\$929	\$133,643	\$4,899,030	\$5,032,673	100%	\$4,327
Subtotal Roads General	\$6,807,000	\$30,542	\$893,105	\$4,920,218	\$5,813,323	85 %	\$993,677
Growth Related Construction							
WR 30 at Road 3, Signals & L	\$120,000	\$0	\$0	\$38,937	\$38,937	32%	\$81,063
WR 46, WR 34 to 401	\$1,200,000	\$0	\$0	\$34,130	\$34,130	3%	\$1,165,870
WR 124, Passing Lane N of 125	\$200,000	\$1,386	\$4,296	\$26,430	\$30,726	15%	\$169,274
WR7 Psng Lanes Elora/Ponsonby	\$2,950,000	\$159,451	\$218,202	\$2,133	\$220,335	7%	\$2,729,665
WR109 AT WR7 Int Improvmnts	\$100,000	\$6,641	\$6,641	\$0	\$6,641	7%	\$93,359
WR109 WR7 Traffic Imp Study	\$50,000	\$0	\$1,336	\$0	\$1,336	3%	\$48,664
WR123, WR109 Traffic Imp Study	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
WR7 PL Design Salem to Tev	\$150,000	\$0	\$0	\$0	\$0	0%	\$150,000
WR12 @ WR8 Intersection Improv	\$25,000	\$9,826	\$9,826	\$0	\$9,826	39%	\$15,174
WR86, COG to WR9 Traffic Study	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
WR86 @ WR12 Intersection	\$100,000	\$0	\$0	\$0	\$0	0%	\$100,000
WR109 @ WR16 Intersection	\$25,000	\$2,942	\$2,942	\$0	\$2,942	12%	\$22,058
WR109 @ WR5 Intersection	\$25,000	\$9,213	\$9,213	\$0	\$9,213	37%	\$15,787
WR124 @ Whitelaw Intersection	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
WR124 @ Guelph Rd 1 Inter	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
WR 46 Maltby to WR 34 2 km	\$1,100,000	\$0	\$19,047	\$184,213	\$203,261	18%	\$896,739
WR 124 at Jones Baseline, Left	\$533,900	\$384,762	\$417,650	\$49,090	\$466,740	87%	\$67,160
Subtotal Growth Related Construction	\$6,778,900	\$574,222	\$689,154	\$334,933	\$1,024,086	15 %	\$5,754,814



County of Wellington

Roads and Engineering

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	LIFE-TO-DATE ACTUALS						
	Approved	August	Current	Previous		% of	Remaining
	Budget	Actual	Year	Years	Total	Budget	Budget
Roads Construction							
WR 45,WR 11 to Glen Allan 1.4	\$854,900	\$0	\$33,491	\$792,665	\$826,156	97%	\$28,744
WR 50, 3rd Line to WR 24	\$2,425,000	\$1,966	\$168,034	\$313,634	\$481,668	20%	\$1,943,332
WR14, Eliza & Frederick Arthur	\$2,670,000	\$13,309	\$65,243	\$17,145	\$82,388	3%	\$2,587,612
WR 29, Wellington/Halton Bound	\$1,956,500	\$25,049	\$143,021	\$37,915	\$180,937	9%	\$1,775,563
WR 10, McGivern St Moorefield	\$100,000	\$0	\$0	\$17,843	\$17,843	18%	\$82,157
WR109, HWY89 S to end of curb	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
WR51, WR7 @ Hwy 6 2.3km	\$100,000	\$0	\$0	\$0	\$0	0%	\$100,000
WR124, Concept Plan	\$35,000	\$0	\$21,217	\$0	\$21,217	61%	\$13,783
WR25 - WR52 to WR42 7.0km	\$850,000	\$0	\$14,207	\$196,532	\$210,739	25%	\$639,261
Subtotal Roads Construction	\$9,041,400	\$40,323	\$445,212	\$1,375,734	\$1,820,946	20 %	\$7,220,454
Bridges							
WR87, Maitland Bridge 87137	\$45,000	\$0	\$12,483	\$0	\$12,483	28%	\$32,517
WR87, Bridge 87138	\$80,000	\$6,388	\$40,561	\$0	\$40,561	51%	\$39,439
WR124, Bridge 124135	\$200,000	\$6,010	\$54,942	\$4,309	\$59,251	30%	\$140,749
WR36, Bridge 36122	\$100,000	\$0	\$10,743	\$1,531	\$12,274	12%	\$87,726
WR109, Bridge 109132	\$225,000	\$0	\$0	\$0	\$0	0%	\$225,000
WR35, Paddock Bridge 35087	\$200,000	\$3,801	\$29,302	\$2,613	\$31,915	16%	\$168,085
Various Bridge and Culvert Rep	\$400,000	\$144	\$39,172	\$121,010	\$160,182	40%	\$239,818
WR6, B006010, design repair	\$150,000	\$1,769	\$19,978	\$0	\$19,978	13%	\$130,022
WR7, Bosworth Bridge 07028	\$150,000	\$21,372	\$26,191	\$0	\$26,191	17%	\$123,809
WR8, Main St Bridge 008069	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
WR10, Moorefield Bridge 010023	\$50,000	\$8,276	\$14,158	\$0	\$14,158	28%	\$35,842
WR10, Wyandot Bridge 010024	\$75,000	\$6,031	\$11,314	\$0	\$11,314	15%	\$63,686
WR16, Penford Bridge 16038	\$100,000	\$0	\$0	\$0	\$0	0%	\$100,000
WR30, Bridge 030124	\$200,000	\$642	\$10,015	\$0	\$10,015	5%	\$189,985
WR27, Bridge 27106 1km S of WR	\$65,000	\$0	\$237	\$24,938	\$25,174	39%	\$39,826
Subtotal Bridges	\$2,090,000	\$54,432	\$269,096	\$154,401	\$423,497	20 %	\$1,666,503



County of Wellington

Roads and Engineering

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	LIFE-TO-DATE ACTUALS						
	Approved Budget	August Actual	Current Year	Previous Years	Total	% of Budget	Remaining Budget
Culverts							
WR6, Culvert 06082, 0.6 km N	\$280,000	\$1,704	\$8,189	\$56,689	\$64,878	23%	\$215,122
WR12, Culvert 120070 & 120240	\$590,400	\$2,495	\$128,950	\$72,768	\$201,718	34%	\$388,682
WR 86, Culvert 86170 & 86180	\$590,000	\$0	\$26,965	\$11,157	\$38,122	6%	\$551,878
WR 109, Culvert 109123, Rehab	\$50,000	\$0	\$0	\$287	\$287	1%	\$49,713
WR11, Culvert 11005, D & Liner	\$450,000	\$0	\$23,379	\$6,633	\$30,012	7%	\$419,988
WR18, Culvert 18021, D & Liner	\$350,000	\$11,294	\$32,770	\$7,258	\$40,028	11%	\$309,972
WR6, Culvert 06081 replace	\$75,000	\$0	\$2,211	\$0	\$2,211	3%	\$72,789
WR11 Culvert, 1.7km S of 6th L	\$50,000	\$0	\$14,465	\$2,880	\$17,345	35%	\$32,655
WR22, Culvert east of WR23	\$575,000	\$2,351	\$65,347	\$10,856	\$76,203	13%	\$498,797
WR5, Culvert 0.9km s 7th line	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
WR11, Culvert 111020	\$100,000	\$2,968	\$11,878	\$0	\$11,878	12%	\$88,122
WR12, Culvert 12086	\$25,000	\$0	\$0	\$0	\$0	0%	\$25,000
WR12, Culvert 12087	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
Subtotal Culverts	\$3,235,400	\$20,812	\$314,154	\$168,528	\$482,682	15 %	\$2,752,718
County Bridges on Local Roads							
E-W Luther TL Bridge 000101	\$600,000	\$0	\$4,495	\$38,007	\$42,501	7%	\$557,499
Bridge # 00075, Erin/Eramosa	\$1,928,400	\$7,038	\$47,279	\$1,802,964	\$1,850,243	96%	\$78,157
Subtotal County Bridges on Local Roads	\$2,528,400	\$7,038	\$51,774	\$1,840,971	\$1,892,744	75 %	\$635,656
Roads Resurfacing							
WR6, Hwy6 w for 200m	\$125,000	\$0	\$78,257	\$0	\$78,257	63%	\$46,743
WR10, WR86 to Conc 4 5.4km	\$1,200,000	\$892,697	\$1,054,693	\$0	\$1,054,693	88%	\$145,308
WR16, WR15 to Hwy89 5.4km	\$647,300	\$629,745	\$657,115	\$0	\$657,115	102%	\$(9,815)
WR39, WR30 to WR51, 3.1km	\$418,000	\$241,755	\$443,196	\$0	\$443,196	106%	\$(25,196)
WR124, COG to Era pvmt preserv	\$812,600	\$876,478	\$876,478	\$0	\$876,478	108%	\$(63,878)
Subtotal Roads Resurfacing	\$3,202,900	\$2,640,674	\$3,109,739	\$0	\$3,109,739	97 %	\$93,161
Total Capital	\$33,684,000	\$3,368,046	\$5,772,234	\$8,794,785	\$14,567,018	43%	19,116,982



County of Wellington
Solid Waste Services
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$693,000	\$3,983	\$283,411	41%	\$409,589
Licenses, Permits and Rents	\$12,900	\$0	\$6,443	50%	\$6,457
User Fees & Charges	\$2,032,900	\$188,728	\$1,426,552	70%	\$606,348
Sales Revenue	\$915,300	\$78,095	\$504,320	55%	\$410,980
Internal Recoveries	\$365,100	\$79,994	\$223,786	61%	\$141,314
Total Revenue	\$4,019,200	\$350,799	\$2,444,514	61%	\$1,574,686
Expenditures					
Salaries, Wages and Benefits	\$2,286,400	\$190,577	\$1,518,303	66%	\$768,097
Supplies, Material & Equipment	\$930,600	\$151,560	\$445,572	48%	\$485,028
Purchased Services	\$4,427,400	\$287,154	\$2,375,283	54%	\$2,052,117
Insurance & Financial	\$140,100	\$3,712	\$117,369	84%	\$22,731
Internal Charges	\$366,400	\$79,662	\$216,670	59%	\$149,730
Total Expenditures	\$8,150,900	\$712,665	\$4,673,198	57%	\$3,477,702
NET OPERATING COST / (REVENUE)	\$4,131,700	\$361,866	\$2,228,684	54%	\$1,903,016
Transfers					
Transfers from Reserves	\$(274,900)	\$0	\$0	0%	\$(274,900)
Transfer to Capital	\$55,000	\$0	\$55,000	100%	\$0
Transfer to Reserves	\$900,000	\$0	\$900,000	100%	\$0
Total Transfers	\$680,100	\$0	\$955,000	140%	\$(274,900)
NET COST (REVENUE)	\$4,811,800	\$361,866	\$3,183,684	66%	\$1,628,116



County of Wellington

Solid Waste Services

Capital Work-in-Progress Expenditures by Department

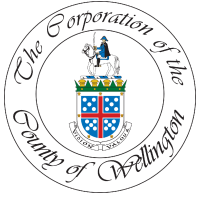
All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			% of Budget	Remaining Budget
			Current Year	Previous Years	Total		
Elora Transfer clsd Nichol LF	\$1,100,000	\$0	\$55,866	\$950,703	\$1,006,569	92%	\$93,431
Aberfoyle TS Development	\$950,000	\$17,350	\$213,245	\$538,053	\$751,299	79%	\$198,701
Site Scale Replacements	\$105,000	\$37,142	\$72,250	\$0	\$72,250	69%	\$32,750
Aberfoyle Closed Site	\$200,000	\$0	\$0	\$0	\$0	0%	\$200,000
Belwood Closed Site	\$360,000	\$0	\$6,411	\$0	\$6,411	2%	\$353,589
Total Capital	\$2,715,000	\$54,492	\$347,772	\$1,488,757	\$1,836,528	68%	878,472



County of Wellington
Planning
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$0	\$0	\$22,500	0%	\$(22,500)
Municipal Recoveries	\$40,000	\$2,983	\$18,677	47%	\$21,323
User Fees & Charges	\$240,000	\$12,450	\$166,790	69%	\$73,210
Internal Recoveries	\$500	\$3	\$145	29%	\$355
Total Revenue	\$280,500	\$15,436	\$208,112	74%	\$72,388
Expenditures					
Salaries, Wages and Benefits	\$1,527,900	\$112,030	\$942,989	62%	\$584,911
Supplies, Material & Equipment	\$53,700	\$4,979	\$19,211	36%	\$34,489
Purchased Services	\$284,400	\$8,131	\$97,790	34%	\$186,610
Transfer Payments	\$590,000	\$30,096	\$64,149	11%	\$525,852
Internal Charges	\$6,100	\$225	\$3,121	51%	\$2,979
Total Expenditures	\$2,462,100	\$155,461	\$1,127,260	46%	\$1,334,840
NET OPERATING COST / (REVENUE)	\$2,181,600	\$140,025	\$919,148	42%	\$1,262,452
Transfers					
Transfer to Reserves	\$150,000	\$0	\$150,000	100%	\$0
Total Transfers	\$150,000	\$0	\$150,000	100%	\$0
NET COST (REVENUE)	\$2,331,600	\$140,025	\$1,069,148	46%	\$1,262,452



County of Wellington

Planning

Capital Work-in-Progress Expenditures by Department
All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			Remaining Budget
			Current Year	Previous Years	Total	
Trans Canada Trail	\$225,000	\$0	\$0	\$0	\$0	\$225,000
Official Plan Update	\$40,000	\$0	\$21,388	\$0	\$21,388	\$18,612
Total Capital	\$265,000	\$0	\$21,388	\$0	\$21,388	243,612



County of Wellington
Green Legacy
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$0	\$0	\$7,617	0%	\$(7,617)
Sales Revenue	\$2,000	\$0	\$257	13%	\$1,743
Other Revenue	\$0	\$0	\$1,310	0%	\$(1,310)
Total Revenue	\$2,000	\$0	\$9,184	459%	\$(7,184)
Expenditures					
Salaries, Wages and Benefits	\$457,400	\$37,573	\$337,541	74%	\$119,859
Supplies, Material & Equipment	\$101,100	\$8,243	\$54,496	54%	\$46,604
Purchased Services	\$79,500	\$2,451	\$34,310	43%	\$45,190
Insurance & Financial	\$9,500	\$0	\$8,586	90%	\$914
Internal Charges	\$5,000	\$2,060	\$3,703	74%	\$1,297
Total Expenditures	\$652,500	\$50,327	\$438,635	67%	\$213,865
NET OPERATING COST / (REVENUE)	\$650,500	\$50,327	\$429,451	66%	\$221,049
NET COST (REVENUE)	\$650,500	\$50,327	\$429,451	66%	\$221,049



County of Wellington
Emergency Management
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Expenditures					
Salaries, Wages and Benefits	\$272,400	\$21,490	\$174,965	64%	\$97,435
Supplies, Material & Equipment	\$19,900	\$142	\$10,766	54%	\$9,134
Purchased Services	\$156,600	\$2,349	\$101,906	65%	\$54,694
Transfer Payments	\$141,000	\$34,885	\$69,019	49%	\$71,981
Insurance & Financial	\$700	\$0	\$1,105	158%	\$(405)
Total Expenditures	\$590,600	\$58,866	\$357,760	61%	\$232,840
NET OPERATING COST / (REVENUE)	\$590,600	\$58,866	\$357,760	61%	\$232,840
Transfers					
Transfers from Reserves	\$(68,000)	\$(18,200)	\$(41,636)	61%	\$(26,364)
Total Transfers	\$(68,000)	\$(18,200)	\$(41,636)	61%	\$(26,364)
NET COST (REVENUE)	\$522,600	\$40,667	\$316,125	60%	\$206,475



County of Wellington

Emergency Management

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	LIFE-TO-DATE ACTUALS						
	Approved Budget	August Actual	Current Year	Previous Years	Total	% of Budget	Remaining Budget
Communication Tower	\$400,000	\$42,816	\$310,511	\$30,892	\$341,404	85%	\$58,596
Total Capital	\$400,000	\$42,816	\$310,511	\$30,892	\$341,404	85%	58,596



County of Wellington
Police Services
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$267,600	\$0	\$102,435	38%	\$165,165
Licenses, Permits and Rents	\$153,600	\$14,080	\$111,078	72%	\$42,522
Fines and Penalties	\$75,000	\$4,410	\$40,886	55%	\$34,114
User Fees & Charges	\$79,000	\$7,856	\$54,626	69%	\$24,374
Other Revenue	\$1,000	\$0	\$62	6%	\$938
Total Revenue	\$576,200	\$26,345	\$309,087	54%	\$267,113
Expenditures					
Salaries, Wages and Benefits	\$137,400	\$11,409	\$92,301	67%	\$45,099
Supplies, Material & Equipment	\$40,500	\$2,548	\$32,818	81%	\$7,682
Purchased Services	\$359,800	\$12,607	\$223,916	62%	\$135,884
Transfer Payments	\$17,796,000	\$1,520,466	\$11,973,550	67%	\$5,822,450
Insurance & Financial	\$10,200	\$0	\$7,596	74%	\$2,604
Minor Capital Expenses	\$4,000	\$0	\$4,172	104%	\$(172)
Debt Charges	\$594,500	\$0	\$219,826	37%	\$374,674
Internal Charges	\$1,500	\$63	\$1,056	70%	\$444
Total Expenditures	\$18,943,900	\$1,547,092	\$12,555,236	66%	\$6,388,664
NET OPERATING COST / (REVENUE)	\$18,367,700	\$1,520,746	\$12,246,149	67%	\$6,121,551
Transfers					
Transfers from Reserves	\$(93,000)	\$0	\$0	0%	\$(93,000)
Transfer to Capital	\$52,000	\$0	\$52,000	100%	\$0
Transfer to Reserves	\$90,000	\$0	\$90,000	100%	\$0
Total Transfers	\$49,000	\$0	\$142,000	290%	\$(93,000)
NET COST (REVENUE)	\$18,416,700	\$1,520,746	\$12,388,149	67%	\$6,028,551



County of Wellington

Police Services

Capital Work-in-Progress Expenditures by Department All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			% of Budget	Remaining Budget
			Current Year	Previous Years	Total		
NW OPP Operations Centre	\$7,500,000	\$101,364	\$724,631	\$6,327,781	\$7,052,412	94%	\$447,588
CW OPP Ramp Heating System	\$80,000	\$0	\$0	\$2,230	\$2,230	3%	\$77,770
New Officers Equipment 2014	\$12,000	\$0	\$0	\$0	\$0	0%	\$12,000
Total Capital	\$7,592,000	\$101,364	\$724,631	\$6,330,010	\$7,054,642	93%	537,358



County of Wellington
Museum & Archives at WP
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$52,300	\$0	\$0	0%	\$52,300
Licenses, Permits and Rents	\$25,000	\$1,944	\$25,728	103%	\$(728)
User Fees & Charges	\$60,000	\$3,068	\$48,956	82%	\$11,044
Sales Revenue	\$11,000	\$0	\$2,487	23%	\$8,513
Other Revenue	\$7,000	\$500	\$4,179	60%	\$2,821
Total Revenue	\$155,300	\$5,512	\$81,350	52%	\$73,950
Expenditures					
Salaries, Wages and Benefits	\$1,298,700	\$115,840	\$859,811	66%	\$438,889
Supplies, Material & Equipment	\$166,000	\$3,467	\$92,098	55%	\$73,902
Purchased Services	\$251,300	\$10,008	\$108,599	43%	\$142,701
Transfer Payments	\$7,000	\$0	\$3,375	48%	\$3,625
Insurance & Financial	\$19,000	\$0	\$17,411	92%	\$1,589
Internal Charges	\$0	\$0	\$10	0%	\$(10)
Total Expenditures	\$1,742,000	\$129,315	\$1,081,304	62%	\$660,696
NET OPERATING COST / (REVENUE)	\$1,586,700	\$123,803	\$999,954	63%	\$586,746
Transfers					
Transfer to Capital	\$175,000	\$0	\$175,000	100%	\$0
Total Transfers	\$175,000	\$0	\$175,000	100%	\$0
NET COST (REVENUE)	\$1,761,700	\$123,803	\$1,174,954	67%	\$586,746



County of Wellington

Museum & Archives at WP

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			% of Budget	Remaining Budget
			Current Year	Previous Years	Total		
Terrace / OPP Road Upgrade	\$1,300,000	\$101,689	\$181,234	\$7,579	\$188,813	15%	\$1,111,187
Groves Hospital Grant	\$3,882,000	\$300,186	\$476,842	\$7,120	\$483,961	12%	\$3,398,039
WP& Artifact Storage Buildings	\$730,000	\$0	\$235	\$206,468	\$206,703	28%	\$523,297
Commons Development	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
Total Capital	\$5,962,000	\$401,874	\$658,311	\$221,166	\$879,477	15%	5,082,523



County of Wellington
Library Services
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$157,500	\$0	\$500	0%	\$157,000
Municipal Recoveries	\$24,700	\$0	\$14,880	60%	\$9,820
Licenses, Permits and Rents	\$33,000	\$502	\$23,629	72%	\$9,371
User Fees & Charges	\$94,100	\$8,316	\$55,813	59%	\$38,287
Sales Revenue	\$7,900	\$1,091	\$6,947	88%	\$953
Other Revenue	\$0	\$11	\$2,893	0%	\$(2,893)
Total Revenue	\$317,200	\$9,920	\$104,662	33%	\$212,538
Expenditures					
Salaries, Wages and Benefits	\$3,597,300	\$289,331	\$2,303,859	64%	\$1,293,441
Supplies, Material & Equipment	\$795,900	\$66,503	\$516,918	65%	\$278,982
Purchased Services	\$775,000	\$49,434	\$583,485	75%	\$191,515
Insurance & Financial	\$25,100	\$2	\$22,108	88%	\$2,992
Minor Capital Expenses	\$47,000	\$3,327	\$3,937	8%	\$43,063
Debt Charges	\$693,400	\$14,572	\$571,657	82%	\$121,743
Internal Charges	\$1,500	\$350	\$350	23%	\$1,150
Total Expenditures	\$5,935,200	\$423,519	\$4,002,314	67%	\$1,932,886
NET OPERATING COST / (REVENUE)	\$5,618,000	\$413,598	\$3,897,652	69%	\$1,720,348
Transfers					
Transfers from Reserves	\$(209,700)	\$0	\$0	0%	\$(209,700)
Transfer to Capital	\$300,000	\$0	\$300,000	100%	\$0
Transfer to Reserves	\$1,500,000	\$0	\$1,500,000	100%	\$0
Total Transfers	\$1,590,300	\$0	\$1,800,000	113%	\$(209,700)
NET COST (REVENUE)	\$7,208,300	\$413,598	\$5,697,652	79%	\$1,510,648



County of Wellington

Library Services

Capital Work-in-Progress Expenditures by Department All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			% of Budget	Remaining Budget
			Current Year	Previous Years	Total		
Aboyne Facility Improvements	\$570,000	\$0	\$0	\$106,166	\$106,166	19%	\$463,834
Fergus Branch Exp and Reno	\$5,000,000	\$222,416	\$1,343,134	\$1,326,512	\$2,669,646	53%	\$2,330,354
Fergus Branch Coll Enhancement	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
Palmerston Branch Exp	\$500,000	\$0	\$6,346	\$0	\$6,346	1%	\$493,654
Radio Frequency ID System	\$50,000	\$0	\$11,054	\$0	\$11,054	22%	\$38,946
Total Capital	\$6,170,000	\$222,416	\$1,360,534	\$1,432,677	\$2,793,211	45%	3,376,789



County of Wellington
Ontario Works
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$18,693,500	\$1,580,100	\$12,465,183	67%	\$6,228,317
Municipal Recoveries	\$3,772,200	\$298,530	\$2,281,938	60%	\$1,490,262
Other Revenue	\$56,900	\$6,069	\$47,743	84%	\$9,157
Internal Recoveries	\$10,300	\$0	\$7,688	75%	\$2,612
Total Revenue	\$22,532,900	\$1,884,698	\$14,802,552	66%	\$7,730,348
Expenditures					
Salaries, Wages and Benefits	\$5,725,200	\$522,242	\$3,902,623	68%	\$1,822,577
Supplies, Material & Equipment	\$213,800	\$7,359	\$120,479	56%	\$93,321
Purchased Services	\$372,600	\$17,960	\$232,974	63%	\$139,626
Social Assistance	\$16,740,000	\$1,346,340	\$10,811,483	65%	\$5,928,517
Transfer Payments	\$24,300	\$0	\$12,171	50%	\$12,129
Insurance & Financial	\$0	\$0	\$569	0%	\$(569)
Internal Charges	\$1,269,900	\$105,270	\$850,682	67%	\$419,218
Total Expenditures	\$24,345,800	\$1,999,171	\$15,930,980	65%	\$8,414,820
NET OPERATING COST / (REVENUE)	\$1,812,900	\$114,473	\$1,128,428	62%	\$684,473
NET COST (REVENUE)	\$1,812,900	\$114,473	\$1,128,428	62%	\$684,473



County of Wellington
Child Care Services
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$11,080,300	\$1,770,455	\$7,424,805	67%	\$3,655,495
Municipal Recoveries	\$2,223,100	\$(655,690)	\$1,155,477	52%	\$1,067,623
User Fees & Charges	\$241,000	\$13,412	\$110,981	46%	\$130,019
Internal Recoveries	\$313,100	\$1,751	\$222,737	71%	\$90,363
Total Revenue	\$13,857,500	\$1,129,927	\$8,914,001	64%	\$4,943,499
Expenditures					
Salaries, Wages and Benefits	\$3,210,100	\$261,016	\$1,958,903	61%	\$1,251,197
Supplies, Material & Equipment	\$168,100	\$37,304	\$95,906	57%	\$72,194
Purchased Services	\$139,800	\$7,031	\$202,044	145%	\$(62,244)
Social Assistance	\$10,126,200	\$628,250	\$6,456,196	64%	\$3,670,004
Transfer Payments	\$100,000	\$27,811	\$97,994	98%	\$2,006
Insurance & Financial	\$0	\$0	\$3,607	0%	\$(3,607)
Minor Capital Expenses	\$119,600	\$0	\$0	0%	\$119,600
Internal Charges	\$951,700	\$52,932	\$632,889	67%	\$318,811
Total Expenditures	\$14,815,500	\$1,014,344	\$9,447,539	64%	\$5,367,961
NET OPERATING COST / (REVENUE)	\$958,000	\$(115,583)	\$533,538	56%	\$424,462
Transfers					
Transfers from Reserves	\$(100,000)	\$0	\$(50,000)	50%	\$(50,000)
Total Transfers	\$(100,000)	\$0	\$(50,000)	50%	\$(50,000)
NET COST (REVENUE)	\$858,000	\$(115,583)	\$483,538	56%	\$374,462



County of Wellington
Social Housing
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$7,254,500	\$511,310	\$4,916,287	68%	\$2,338,213
Municipal Recoveries	\$15,458,300	\$953,944	\$9,288,724	60%	\$6,169,576
Licenses, Permits and Rents	\$5,125,000	\$419,279	\$3,468,530	68%	\$1,656,470
User Fees & Charges	\$52,500	\$5,253	\$41,252	79%	\$11,248
Other Revenue	\$0	\$0	\$1,798	0%	\$(1,798)
Total Revenue	\$27,890,300	\$1,889,786	\$17,716,591	64%	\$10,173,709
Expenditures					
Salaries, Wages and Benefits	\$3,416,700	\$302,032	\$2,209,122	65%	\$1,207,578
Supplies, Material & Equipment	\$339,700	\$20,694	\$188,612	56%	\$151,088
Purchased Services	\$6,067,700	\$325,745	\$4,144,880	68%	\$1,922,820
Social Assistance	\$17,574,500	\$1,256,867	\$10,761,466	61%	\$6,813,034
Transfer Payments	\$1,225,300	\$0	\$919,008	75%	\$306,292
Insurance & Financial	\$224,100	\$0	\$184,782	82%	\$39,318
Minor Capital Expenses	\$1,325,000	\$91,625	\$489,788	37%	\$835,212
Internal Charges	\$653,800	\$54,789	\$444,399	68%	\$209,401
Total Expenditures	\$30,826,800	\$2,051,752	\$19,342,058	63%	\$11,484,742
NET OPERATING COST / (REVENUE)	\$2,936,500	\$161,966	\$1,625,467	55%	\$1,311,033
Transfers					
Transfer to Capital	\$290,200	\$0	\$290,200	100%	\$0
Transfer to Reserves	\$1,500,000	\$0	\$1,500,000	100%	\$0
Total Transfers	\$1,790,200	\$0	\$1,790,200	100%	\$0
NET COST (REVENUE)	\$4,726,700	\$161,966	\$3,415,667	72%	\$1,311,033



County of Wellington
County Affordable Housing
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$206,400	\$0	\$157,049	76%	\$49,352
Licenses, Permits and Rents	\$404,200	\$38,020	\$311,855	77%	\$92,345
User Fees & Charges	\$0	\$0	\$950	0%	\$(950)
Total Revenue	\$610,600	\$38,020	\$469,854	77%	\$140,747
Expenditures					
Salaries, Wages and Benefits	\$3,600	\$154	\$3,323	92%	\$277
Supplies, Material & Equipment	\$14,200	\$501	\$14,016	99%	\$184
Purchased Services	\$294,900	\$15,132	\$167,175	57%	\$127,725
Transfer Payments	\$3,500	\$0	\$0	0%	\$3,500
Insurance & Financial	\$9,900	\$0	\$9,530	96%	\$370
Minor Capital Expenses	\$26,600	\$778	\$11,071	42%	\$15,529
Debt Charges	\$301,600	\$0	\$230,500	76%	\$71,100
Total Expenditures	\$654,300	\$16,565	\$435,615	67%	\$218,685
NET OPERATING COST / (REVENUE)	\$43,700	\$(21,455)	\$(34,238)	(78%)	\$77,938
Transfers					
Transfers from Reserves	\$(43,700)	\$0	\$0	0%	\$(43,700)
Transfer to Reserves	\$500,000	\$0	\$500,000	100%	\$0
Total Transfers	\$456,300	\$0	\$500,000	110%	\$(43,700)
NET COST (REVENUE)	\$500,000	\$(21,455)	\$465,762	93%	\$34,238



County of Wellington

Social Services

Capital Work-in-Progress Expenditures by Department All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS				Remaining Budget
			Current Year	Previous Years	Total	% of Budget	
Child Care Services							
Willowdale Construction	\$2,375,000	\$384,337	\$1,046,629	\$0	\$1,046,629	44%	\$1,328,371
Subtotal Child Care Services	\$2,375,000	\$384,337	\$1,046,629	\$0	\$1,046,629	44 %	\$1,328,371
Social Housing							
Mohawk/ Montana Kitchens	\$310,000	\$0	\$13,265	\$204,230	\$217,495	70%	\$92,505
301-303 Edinburgh Kitchens	\$90,000	\$0	\$0	\$50,271	\$50,271	56%	\$39,729
Palmerston Kitchens	\$80,000	\$0	\$0	\$73,227	\$73,227	92%	\$6,774
261-263 Speedvale Elevator	\$40,000	\$0	\$0	\$0	\$0	0%	\$40,000
221 Mary Landscape upgrade	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
263 Speedvale Fire System	\$60,000	\$0	\$0	\$0	\$0	0%	\$60,000
500 Ferrier Front Entrance	\$40,000	\$0	\$0	\$0	\$0	0%	\$40,000
Applewood Sunset Parking Lot	\$100,000	\$0	\$0	\$0	\$0	0%	\$100,000
51 John St Make up Air Unit	\$70,000	\$0	\$0	\$0	\$0	0%	\$70,000
Willow Dawson Parking Lot	\$130,000	\$0	\$0	\$0	\$0	0%	\$130,000
450 Albert Front Entrance	\$40,000	\$0	\$0	\$0	\$0	0%	\$40,000
229 Dublin Roof	\$25,000	\$0	\$0	\$0	\$0	0%	\$25,000
212 Whites Rd Parking Lot	\$100,000	\$0	\$0	\$0	\$0	0%	\$100,000
130 Grange Balcony Waterproof	\$170,000	\$3,002	\$3,002	\$0	\$3,002	2%	\$166,998
212 Whites Rd Make up Air Unit	\$50,000	\$0	\$0	\$0	\$0	0%	\$50,000
411 Waterloo Retaining Wall	\$180,000	\$30,433	\$112,757	\$0	\$112,757	63%	\$67,243
212 Whites Rd Balcony	\$120,000	\$0	\$0	\$0	\$0	0%	\$120,000
Subtotal Social Housing	\$1,655,000	\$33,434	\$129,024	\$327,728	\$456,752	28 %	\$1,198,248
Affordable Housing							
Investing in Affordable Hsing	\$600,000	\$0	\$0	\$0	\$0	0%	\$600,000
Gordon St Moisture Remediation	\$350,000	(\$2,788)	\$239,539	\$62,582	\$302,122	86%	\$47,878
Purchase Arthur Affordable Hsg	\$1,100,000	\$1,074,861	\$1,074,861	\$0	\$1,074,861	98%	\$25,140
Subtotal Affordable Housing	\$2,050,000	\$1,072,073	\$1,314,400	\$62,582	\$1,376,982	67 %	\$673,018
Total Capital	\$6,080,000	\$1,489,844	\$2,490,053	\$390,310	\$2,880,363	47%	3,199,637



County of Wellington
Homes for the Aged
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$7,898,200	\$659,984	\$5,385,335	68%	\$2,512,865
Municipal Recoveries	\$1,309,000	\$131,116	\$874,103	67%	\$434,897
User Fees & Charges	\$4,182,500	\$347,985	\$2,744,446	66%	\$1,438,054
Other Revenue	\$0	\$809	\$15,914	0%	\$(15,914)
Total Revenue	\$13,389,700	\$1,139,894	\$9,019,798	67%	\$4,369,902
Expenditures					
Salaries, Wages and Benefits	\$13,989,300	\$1,219,343	\$9,415,797	67%	\$4,573,503
Supplies, Material & Equipment	\$1,182,300	\$76,953	\$730,945	62%	\$451,355
Purchased Services	\$974,800	\$125,936	\$745,477	76%	\$229,323
Insurance & Financial	\$32,000	\$0	\$31,682	99%	\$318
Minor Capital Expenses	\$0	\$0	\$12,890	0%	\$(12,890)
Debt Charges	\$1,964,000	\$924,855	\$1,497,246	76%	\$466,754
Internal Charges	\$1,083,100	\$132,700	\$714,212	66%	\$368,888
Total Expenditures	\$19,225,500	\$2,479,788	\$13,148,250	68%	\$6,077,250
NET OPERATING COST / (REVENUE)	\$5,835,800	\$1,339,894	\$4,128,452	71%	\$1,707,348
Transfers					
Transfers from Reserves	\$0	\$0	\$(2,195)	0%	\$2,195
Transfer to Capital	\$128,000	\$0	\$128,000	100%	\$0
Transfer to Reserves	\$1,393,000	\$0	\$250,000	18%	\$1,143,000
Total Transfers	\$1,521,000	\$0	\$375,805	25%	\$1,145,195
NET COST (REVENUE)	\$7,356,800	\$1,339,894	\$4,504,257	61%	\$2,852,543



County of Wellington

Homes for the Aged

Capital Work-in-Progress Expenditures by Department

All Open Projects For The Period Ending August 31, 2014

	Approved Budget	August Actual	LIFE-TO-DATE ACTUALS			% of Budget	Remaining Budget
			Current Year	Previous Years	Total		
Resident Vans	\$85,000	\$0	\$0	\$21,821	\$21,821	26%	\$63,179
Terrace Roof Replacement	\$2,500,000	\$898	\$85,832	\$2,418,690	\$2,504,521	100%	\$(4,521)
Nursing Equipment Replacements	\$50,000	\$0	\$51,627	\$0	\$51,627	103%	\$(1,627)
Resident Equipment Lifts	\$60,000	\$4,988	\$49,375	\$0	\$49,375	82%	\$10,625
Total Capital	\$2,695,000	\$5,886	\$186,834	\$2,440,510	\$2,627,344	97%	67,656



County of Wellington
Economic Development
Statement of Operations as of
31 Aug 2014

	Annual Budget	August Actual \$	YTD Actual \$	YTD Actual %	Remaining Budget
Revenue					
Grants and Subsidies	\$81,000	\$0	\$41,484	51%	\$39,516
Municipal Recoveries	\$17,500	\$0	\$15,700	90%	\$1,800
User Fees & Charges	\$71,500	\$7,298	\$27,578	39%	\$43,922
Other Revenue	\$11,000	\$0	\$2,749	25%	\$8,251
Total Revenue	\$181,000	\$7,298	\$87,510	48%	\$93,490
Expenditures					
Salaries, Wages and Benefits	\$239,100	\$21,500	\$153,192	64%	\$85,908
Supplies, Material & Equipment	\$18,900	\$1,676	\$12,592	67%	\$6,308
Purchased Services	\$382,200	\$7,600	\$159,201	42%	\$222,999
Transfer Payments	\$255,000	\$0	\$108,000	42%	\$147,000
Total Expenditures	\$895,200	\$30,776	\$432,986	48%	\$462,214
NET OPERATING COST / (REVENUE)	\$714,200	\$23,478	\$345,476	48%	\$368,724
Transfers					
Transfers from Reserves	\$(175,000)	\$0	\$0	0%	\$(175,000)
Transfer to Reserves	\$100,000	\$0	\$100,000	100%	\$0
Total Transfers	\$(75,000)	\$0	\$100,000	(133%)	\$(175,000)
NET COST (REVENUE)	\$639,200	\$23,478	\$445,476	70%	\$193,724



COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Chair and Members of the Administration, Finance and Personnel Committee
From: Ken DeHart, County Treasurer
Date: Tuesday, September 16, 2014
Subject: **Supplementary and Weighted Assessment Report – September 2014**

Background:

This report provides an update on the status of supplementary and omitted assessments processed by the Municipal Property Assessment Corporation (MPAC) since the last roll return. Three production runs have been scheduled in May, August and October for 2014. The August 15 extract is expected to produce assessment and revenue totals as shown on the attached Schedule A. Supplementary assessments relate to 2014 while omitted assessments can go back two years covering 2012 and 2013.

Supplementary and omitted assessment values of \$47.5 million are expected to generate revenue for County purposes of \$204,332 from the second extract for a combined year-to-date estimated revenue of \$779,764. With one additional supplementary extract in 2014, this figure is on track for reaching our budgeted amount of \$1,000,000; however, this does not take into account the effect of write-offs and other adjustments made during the year. As of August 29, the 2014 assessment roll was 0.66% higher than the roll returned in December 2013. The in-year weighted assessment roll used for tax rate setting purposes has increased by 0.50%.

Comments relating to this report:

- Being the second year of a new reassessment cycle, most municipalities continue to receive adjustments moving property values from fully taxable into the various discounted tax incentive programmes
- This is particularly apparent in Puslinch and Guelph/Eramosa which have not gained any in-year weighted assessment growth
- There has been very little commercial or industrial assessment added to the assessment roll in 2014 which also contributes to a lower than usual weighted assessment growth
- New construction value on this supplementary run is extremely poor by comparison to other mid-year supplementary runs
- MPAC cautions municipalities to expect supplementary and omitted assessment amounts to decline year after year as they begin catching up on outstanding permit inspections

Municipal Status Reports for the 2nd quarter ending June 30 show there are 3,001 outstanding or in-progress building permits county-wide. This includes 1,987 major value permits and 1,014 minor permits. For residential and farm properties, a major permit is considered to be over \$10,000 in construction value while a major commercial or industrial permit would be those over \$50,000.

The Status Report also indicates 810 of the outstanding permits were received two years ago or longer by MPAC.

County and local municipal staff continually review outstanding building permits. Follow-up lists are forwarded to MPAC requesting that inspection and assessments be added to the assessment rolls. Efforts have been made to increase the assessment base specifically in Wellington North, Erin and Guelph/Eramosa.

Earlier this year, MPAC revised the process for submitting monthly building permit information. They have created a new reporting template which is uploaded directly into their data systems. A key component to trigger a property inspection is to include completion or final inspection dates on the monthly reporting file. Local municipal finance staff have met with their respective Chief Building Officials to relay the importance of closing out building permit files by conducting “final” inspections. As the new system is fine-tuned, we anticipate property inspections and valuations will be provided by MPAC in a timelier manner.

Recommendation:

That the Supplementary and Weighted Assessment – September 2014 report be received for information.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Ken DeHart', with a stylized flourish at the end.

Ken DeHart, CPA, CGA
County Treasurer

SCHEDULE A
Supplementary and Weighted Assessment Report - September 2014

AUGUST 15, 2014 SUPPLEMENTARY REVENUE ESTIMATE

	Upper-Tier	Lower-Tier	Education	TOTAL
PUSLINCH	38,440	10,085	11,992	60,517
GUELPH ERAMOSA	16,376	6,627	5,102	28,105
ERIN	29,212	12,909	9,103	51,224
CENTRE WELL	72,500	32,998	23,047	128,545
MAPLETON	22,875	13,392	7,195	43,462
MINTO	18,546	15,195	6,499	40,240
WELL NORTH	6,384	5,222	1,987	13,593
COUNTY	204,333	96,428	64,925	365,686

MAY 15, 2014 SUPP RUN	575,432	298,759	260,121	1,134,311
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YTD SUPP REVENUES	779,765	395,187	325,046	1,499,997
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AUGUST 29, 2014 IN-YEAR CVA ASSESSMENT GROWTH *

	2014 Roll CVA	In-Year Growth	Growth	% Change	Wtd Assmt
PUSLINCH	1,854,567,270	1,862,226,031	7,658,761	0.41%	0.00%
GUELPH ERAMOSA	2,284,905,611	2,289,201,871	4,296,260	0.19%	0.00%
ERIN	2,144,224,947	2,155,715,613	11,490,666	0.54%	0.33%
CENTRE WELL	3,823,270,947	3,861,614,638	38,343,691	1.00%	0.95%
MAPLETON	1,683,621,917	1,702,760,973	19,139,056	1.14%	1.32%
MINTO	902,592,006	905,273,206	2,681,200	0.30%	0.08%
WELL NORTH	1,433,336,257	1,443,381,193	10,044,936	0.70%	0.62%
COUNTY	14,126,518,955	14,220,173,525	93,654,570	0.66%	0.50%

* CVA totals include taxable, PIL and exempt



COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Chair and Members of the Administration, Finance and Personnel Committee
From: Ken DeHart, County Treasurer
Date: Tuesday, September 16, 2014
Subject: **Gravel Pit Appeal Update – September 2014**

Background:

This report provides the Committee with an update on the status of province-wide gravel pit appeals since our previous update on June 17, 2014.

At that time, County Council authorized staff to retain Mr. John O’Kane as legal counsel representation, continue retaining the services of MTE Paralegal Corporation (MTE) to enter into a Joint Retainer Agreement with John O’Kane, MTE and the Town of Caledon in order to provide continuity and cost sharing measures throughout the appeal process.

Update on Progress

Mayor Dennis Lever, Mary Hasan of Puslinch and County staff members met with representatives from the Ontario Sand, Stone and Gravel Association (OSSGA), St. Mary’s Cement and Capital Paving on August 8. The purpose of the meeting was to bring everyone together to clarify our positions, move towards resolution and identify stumbling blocks. A follow up meeting scheduled for September 5 was postponed based on new developments in the negotiation process.

County legal representation has been informed that the firm of Nixon Poole Fleet is no longer representing gravel pit owners or the OSSGA. New counsel, Stephen Longo of Walker West Longo has been retained to represent the OSSGA, Lafarge, St. Mary’s and possibly other owner/operators. This is viewed as a positive move as the new counsel wishes to take a step back from litigation and once again pursue discussions based on the Dufferin Aggregates settlement model.

A motion hearing took place on August 15 with counsels for the Municipal Property Assessment Corporation (MPAC), OSSGA and the municipalities. In light of these discussions and developments, the Assessment Review Board (ARB) hearing dates in October have been cancelled and replaced with two days of mediation at the ARB Mediation Centre. In preparation for the October 23 and 24 mediations, the following dates have been set for delivery of proposals:

- Pit owners/OSSGA to provide MPAC and John O’Kane with their proposal by September 19
- MPAC and municipalities to provide their response by October 16

Senior level staff from the County and Puslinch will be attending the mediation sessions in Toronto.

In the interim, County representatives met with Carla Nell, CEO for MTE Consultants Inc., to determine how she may be able to assist in support of the Puslinch appeals and broaden awareness of municipal concerns to various levels of government. Ms. Nell has extensive assessment knowledge and contributes regularly in the areas of municipal finance, property taxes, assessment issues and appeals. After these discussions, the decision was made to request delegations with the Ministry of Finance and the Ministry of Natural Resources at the AMO Conference held in London in August.

The County was successful at securing delegations with both Ministries. In addition to these sessions, Ms. Nell made a presentation to the Top Aggregate Producing Municipalities of Ontario (TAPMO) with an overview of the magnitude and repercussions stemming from gravel pit re-valuation methods, current and future appeals, as well as potential impact on municipal assessment and taxation base. The presentations were very well received by all parties and the County was successful in raising awareness of the issue.

In response to MPAC bringing in an appraisal specialist to create a Business Enterprise Valuation model (BEV); MTE has also contracted an appraisal specialist on behalf of the municipalities to counter and develop an alternative BEV model. This model is currently being reviewed by MTE and municipal staff. Wellington County and Caledon continue to be the lead municipal partners in these discussions, representing the first five test cases in these appeals. Costs incurred to the end of August are \$79,250 and are within original estimates.

Recommendation:

That the County Treasurer's report re: Gravel Pit Appeal Update – September 2014 be received for information.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'Ken DeHart', with a stylized flourish extending to the right.

Ken DeHart, CPA, CGA
County Treasurer



COMMITTEE REPORT

To: Chair and Members of the Administration, Finance and Personnel Committee
From: Ken DeHart, County Treasurer
Date: Tuesday, September 16, 2014
Subject: **Ontario Community Infrastructure Fund and Small Communities Fund**

Background:

On August 18, 2014 the Ontario government announced infrastructure funding for municipalities under the permanent Ontario Community Infrastructure Fund (OCIF) and Building Canada Fund – Small Communities Fund (SCF). These programmes will flow \$100 million annually (OCIF) and \$272 million from the federal and provincial governments (SCF) to municipal infrastructure projects. Ontario has identified two components to the OCIF programme, with \$50 million formula based, and \$50 million application based.

Formula based funds will be allocated based on municipal fiscal ability and municipal infrastructure stock. The minimum grant allocation is \$25,000; amounts are expected to be confirmed by letter this month. Application based funds are available for eligible municipalities for critical roads, bridge and water projects identified under asset management plans. As with past programmes there is a two-stage application process with expressions of interest (EOI) due by September 19, 2014. Applicants that pass the EOI process will be given the opportunity to submit a full application which will be due in December 2014. Final funding decisions are planned for February 2016.

Programme Criteria:

OCIF

- Municipalities with a population of less than 100,000 as determined by 2011 census data are eligible
- Submission of 2012 and 2013 Financial Information Returns (FIR) to the Ministry
- Provincial funding of up to 90% of total eligible costs to a maximum of \$2 million Provincial share
- Projects must be completed by December 2016

SCF

- Ontario Municipalities with a population of less than 100,000
- Road and Bridge projects need to meet the following federal requirements:
 - An interprovincial or international corridor or new construction with average annual daily traffic volume of 3,000 or greater
 - Provide access to border crossings, sea ports, airports, railway yards or intermodal facilities
 - Related to natural resource development opportunities: or
 - A road – rail grade separation on one of the above roadways.
- Maximum federal and provincial contribution is two-thirds of total eligible costs
- Projects to be completed within 5 years or as outlined in contribution agreement

EOI will be assessed based on the following:

- Evidence of current or future health and /or safety issue, **and**
- Applicant's economic conditions and fiscal situation based on FIR and Statistics Canada data.
- Consideration will be given to municipalities that are proactively investing in infrastructure

Staff have reviewed the programme criteria and have determined that the County does not currently have a project that will qualify for the SCF programme, however, will be submitting an EOI under the OCIF programme for the reconstruction of the intersection at Wellington Roads 12 and 8 in Alma.

A \$25,000 capital project was approved in the 2014 budget to address safety concerns at this intersection. The current design is an oversized stop sign on WR 12 with a 4 way flashing beacon light and no visual obstructions; however, collisions at high rates of speed often occur. Preliminary engineering recommends the installation of a roundabout with an estimated capital cost of \$900,000. A provincial funding request of \$675,000 (75%) is included in the EOI.

Recommendation:

That the Ontario Community Infrastructure Fund and Small Communities Fund report be received for information.

Respectfully submitted,



Ken DeHart, CPA, CGA
County Treasurer



COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Chair and Members of the Administration, Finance and Personnel Committee
From: Ken DeHart, County Treasurer
Date: Tuesday, September 16, 2014
Subject: External Auditing Services – Award and Appointment

Background:

Section 296 of the *Municipal Act*, requires a municipality to appoint an auditor licensed under the *Public Accounting Act, 2004* who is responsible for annually auditing the accounts and transactions of the municipality and its local boards and expressing an opinion on the financial statements of these bodies based on the audit; and performing duties required by the municipality or local board. The auditor reports to County Council, and the term of the audit cannot exceed five years. The County last issued a request for proposal for audit services in 2009, and awarded a five year contract to KPMG LLP.

Staff recently issued County of Wellington Project No. CW2014-042 a request for proposal for the provision of external audit services to the County of Wellington. The scope of audit will include:

- The examination of the records and financial statements of the County of Wellington, including Trust Funds maintained on behalf of Long Term Care Facility residents (176), County Wellness Centre (on behalf of member employees) and the Wellington County Safe Communities Committee. This includes all related audit and certification work required by the Ministry of Municipal Affairs and Housing, including provision of audit opinions as required.
- Wellington Terrace Long Term Care Facility: includes all related audit and certification work required by the Ministry of Health and Long Term Care for the Terrace (one annual report)
- T2 Corporate Income Tax Return: – PILS (Solar Power Generation): includes preparing and filing the T2 return for the County within the last day of the sixth month following the fiscal year end.

Based on this scope, submissions were received on Tuesday, August 26, 2014 from the following qualified firms–

- KPMG LLP, Waterloo
- Deloitte LLP, Kitchener
- BDO Canada LLP, Orangeville
- Millard, Rouse & Rosebrugh LLP, Brantford
- Grant Thornton LLP, Burlington

Based on the proposals received and the information provided staff are recommending that the contract for the External Auditing Services be awarded to KPMG LLP, of Waterloo. The contract will be for a five year term encompassing fiscal years ending December 31, 2014 to December 31, 2018 inclusive and based on the following proposed fee schedule.

Year	Fee Proposed
2014	\$39,000
2015	\$40,100
2016	\$41,650
2017	\$43,100
2018	\$44,550

A summary of the five proposals is attached for the Committee's review.

Recommendation:

That County of Wellington Project No. CW2014-042, a request for proposal for the provision of external audit services to the County of Wellington be awarded to KPMG LLP, of Waterloo, based on their proposed fee schedule, and based on a five year term encompassing fiscal years ending December 31, 2014 to December 31, 2018 inclusive, with prices shown exclusive of HST; and

That the County Treasurer be authorized to sign the necessary audit agreements and issue the necessary purchase orders; and

That KPMG LLP be appointed as the County auditor for the 2014 to 2018 fiscal years; and

That staff be directed to prepare the necessary by-law.

Respectfully submitted,



Ken DeHart, CPA, CGA
County Treasurer

**COUNTY OF WELLINGTON
AUDIT SERVICES PROPOSAL SUMMARY
SEPTEMBER 2014**

	KPMG LLP	Deloitte LLP	BDO Canada LLP	Millard, Rouse & Rosebrugh LLP	Grant Thornton LLP
Local Office	Waterloo	Kitchener	Guelph/Orangeville	Brantford	Burlington
Municipal clients (current)	>20	>20	>20	< 20	>20
Municipal Audit Experience with Population over 50,000 and classed as CMSM	Yes, local office	Yes, local office	Yes, not local office	Yes, local office	Yes, local office
Quoted fees (excluding taxes)					
2014	\$39,000	\$61,000	\$42,080	\$43,875	\$56,800
2015	\$40,100	\$61,625	\$42,080	\$43,875	\$56,800
2016	\$41,650	\$62,250	\$42,711	\$48,750	\$58,000
2017	\$43,100	\$62,875	\$43,352	\$45,650	\$59,200
2018	\$44,550	\$63,500	\$44,002	\$46,560	\$60,400
Local Engagement – No out of pocket expenses	Yes	Yes	Yes	Yes	Yes
No additional fees will be charged unless approved by the County Treasurer in advance due to a material change in scope of work.	Yes	Yes	Yes	Yes	Yes
2014 Hours by staff position					
Partner	20	35	36	52	52
Manager	44	67	64	150	74
Field Staff	239	402	203	177	425
2014 Hourly rates for assistance and advisory services					
Partner	\$350 - \$430	\$405	\$320 - \$400	\$230 - \$245	N/A
Manager	\$240 - \$325	\$305	\$180 - \$250	\$110 - \$150	N/A
Field Staff	\$110 - \$155	\$150	\$ 60 - \$250	\$ 85- \$ 90	N/A



COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Chair and Members of the Administration, Finance and Personnel Committee
From: Ken DeHart, County Treasurer
Date: Tuesday, September 16, 2014
Subject: **Cash Holdings and Investment Portfolio as of July 31, 2014**

Background:

The County's Cash and Investment Management Policy states that the "goals and objectives for the investing of surplus funds are as follows, in priority order:

- Adherence to statutory requirements;
- Preservation of capital;
- Maintenance of liquidity; and
- Competitive rate of return."

The policy also requires that a semi-annual report be provided to the Committee and Council with respect to the status of short and long term investments. This report provides a summary of the status of the County's cash holdings and investment portfolio as of July 31, 2014.

Cash Holdings

The County had a total cash holding of \$23,935,798 as of July 31, 2014 in the following accounts:

- \$22,705,332 in Canadian Dollar general bank accounts
- \$1,202,301 in Investment Savings Accounts at Meridian Credit Union
- \$28,165 (CAD) in a U.S. Dollar bank account

Portfolio Summary

The attached schedules outline the County's investment holdings by type and provide a complete listing of individual securities and the portfolio performance as measured by the weighted average yield to maturity. The portfolio is summarized as follows:

	Cash holdings	Short term investments	Long term investments
Face value at 7/31/14	\$23,935,798	\$ 1,464,629	\$ 67,329,865
% of portfolio	25.81%	0.01%	74.18%
Number of securities	n/a	3	80
Funds invested	Short term cash requirements	Short term cash requirements	Reserves and reserve funds
Investment strategy	Designed to meet general cash flow requirements	Maturities designed to meet general cash flow requirements	Maturities to coincide with expected use of reserves and reserve funds
Yield as of 7/31/2014	1.30%	3.62%	3.74%
Weighted Average Term to Maturity:		0.31 years	5.85 years

The overall change in the portfolio since the last report is summarized as follows:

	Cash Holdings	Short term investments	Long term investments
Face value at 12/31/13	\$24,788,682	\$ 5,864,522	\$ 70,073,454
Face value at 7/31/14	\$23,935,798	\$ 1,464,629	\$ 67,329,865
\$ change	(\$852,884)	(\$4,399,893)	(\$2,743,589)
Change attributable to:	Seasonal cash flow variations	Additional funds held in cash holdings to meet significant capital funding requirements in the latter half of 2014	Maturities held in cash holdings to meet significant capital funding requirements in the latter half of 2014

Historical short-term (ST) and long-term (LT) face values are as follows:

	12/31/2009	12/31/2010	12/31/2011	12/31/2012	12/31/2013	7/31/2014
ST	\$ 4,970,718	\$ 4,620,852	\$ 5,599,608	\$ 4,506,319	\$ 5,864,522	\$ 1,464,629
LT	\$ 39,523,366	\$ 45,307,741	\$ 57,887,140	\$ 65,652,276	\$ 70,073,454	\$ 67,329,865
TOTAL	\$ 44,494,084	\$ 49,928,593	\$ 63,486,748	\$ 70,158,595	\$ 75,937,976	\$ 68,794,494
% LT	88.8%	90.7%	91.2%	93.6%	92.3%	98.8%

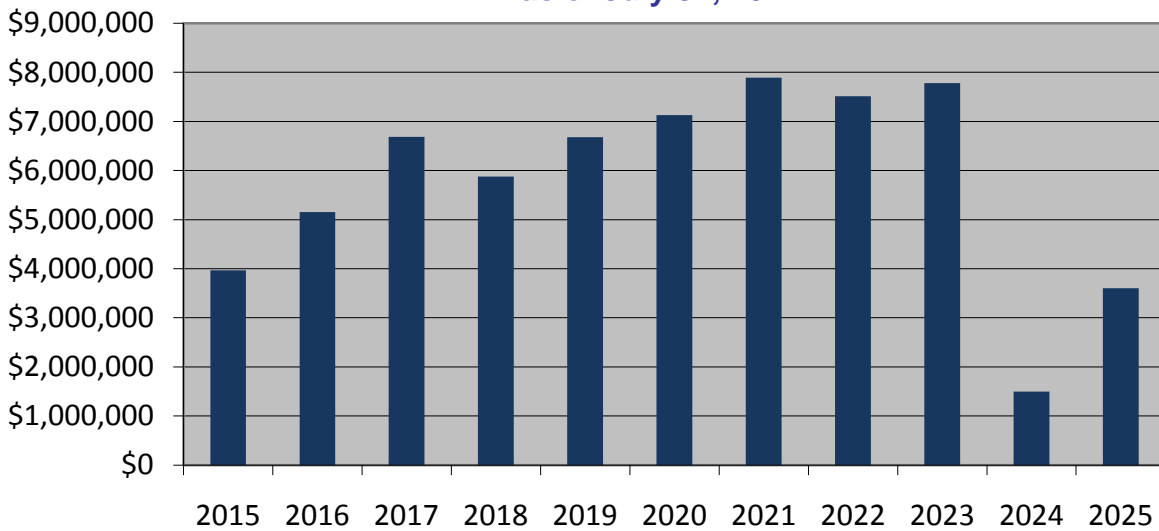
Commentary

The County's total investment portfolio is currently nearly \$69 million which is approximately \$7 million lower than at December 31, 2013. As of July 31, 2014, significant capital spending has occurred that was planned to be funded from County Reserve and Reserve Funds that are not being replenished from other funding sources. These include approximately \$900,000 from the Hospital Grant Reserve and \$1 million from the Best Start Reserve Fund for the Willowdale construction. As well, the County has not issued debt in 2014 was able to avoid additional debt by funding the 2014 cash requirements of \$865,000 for the Public Health capital facilities from the County Property Reserve.

The County is maintaining a higher amount of short term cash holdings in anticipation of significant capital spending in the second half of the year. This includes planned reserve contributions for the Wellington Place development from the Hospital Grant and Property Reserves, continuation of Willowdale construction from the Best Start Reserve Fund and the purchase of 182 George St, Arthur Affordable Housing Property from the Housing Development Reserve Fund.

Investment return rates continue to be historically low and due to the significant cash requirements in 2014, investments maturing have not been reinvested. The County continues to shorten its average term to maturity, which sits at less than six years to hopefully take advantage of an improving interest rate environment in the future. The County does use a "laddering strategy" to maintain a relatively consistent amount of maturities each year to maintain a competitive rate of return and reduce risk. The County's cash management practices allow the County to operate with a small float of idle funds.

County of Wellington Long Term Investment Maturities by Year as of July 31, 2014



Recommendation:

That the County Treasurer's report re: Cash Holdings and Investment Portfolio as of July 31, 2014 be approved.

Respectfully submitted,

Ken DeHart, CPA, CGA
County Treasurer

**COUNTY OF WELLINGTON
INVESTMENT LISTING AS OF JULY 31, 2014**

NO.	ISSUER	MATURITY DATE	FACE VALUE	BOOK VALUE	COUPON	YIELD TO MATURITY	YEARS TO MATURITY	Investment Type
SHORT-TERM INVESTMENTS								
a) Bankers Acceptances, Term Deposits and GICs								
	Subtotal		-	-				
b) Investment Pools								
	One Money Market Fund	N/A	21,629.24	22,258.30		1.12%	N/A	
W167	County of Wellington	30-Oct-14	443,000.00	443,000.00	1.65%	1.65%	0.25	Fixed Rate
W108	Regional Municipality of Waterloo	1-Dec-14	1,000,000.00	999,566.67	4.50%	4.55%	0.34	Fixed Rate
	Subtotal Short-term Investments:		1,464,629.24	1,464,824.97		3.62%	0.31	
	% of Investment Portfolio:			2.26%				
LONG-TERM INVESTMENTS								
	One Bond Fund	N/A	397,886.67	410,515.13		3.03%	N/A	
	One Universe Corporate Bond Fund	N/A	3,148,027.21	3,131,669.24		3.24%	N/A	
W102	Province of Ontario	8-Sep-15	1,000,000.00	939,944.96	N/A	4.16%	1.11	Accrual Note
W103	BCMFA	13-Oct-15	800,000.00	797,529.14	4.15%	4.33%	1.20	Fixed Rate
W179	CIBC - GIC	2-Nov-15	2,000,000.00	2,000,000.00	2.10%	2.10%	1.26	Fixed Rate
W173	Municipality of Muskoka	15-Nov-15	169,000.00	169,000.00	1.85%	1.85%	1.29	Fixed Rate
W87	Bank of Montreal	21-Apr-16	1,100,000.00	989,650.84	N/A	5.36%	1.73	Accrual note
W104	City of Hamilton	12-Jul-16	1,237,000.00	1,279,490.95	6.10%	4.73%	1.95	Fixed Rate
W37	City of Toronto	28-Jul-16	300,000.00	299,553.36	4.85%	4.90%	1.99	Fixed Rate
W79	Regional Municipality of York	28-Sep-16	1,095,000.00	1,097,125.59	4.50%	4.43%	2.16	Fixed Rate
W119	New Brunswick Municipal Fin. Corp.	6-Nov-16	500,000.00	499,792.14	3.85%	3.87%	2.27	Fixed Rate
W176	Municipality of Muskoka	15-Nov-16	173,000.00	173,000.00	2.10%	2.10%	2.30	Fixed Rate
W125	Bank of Nova Scotia	22-Jan-16	750,000.00	696,158.52	N/A	3.95%	1.48	Accrual Note
W101	Province of Nova Scotia	1-Jun-17	1,000,000.00	1,024,655.56	5.46%	4.58%	2.84	Fixed Rate
W169	Bank of Nova Scotia	3-Aug-17	500,000.00	506,200.00	2.90%	2.57%	3.01	Fixed Rate
W142	Ont. School Boards Finan Corp.	11-Oct-17	750,000.00	803,538.46	5.70%	3.69%	3.20	Fixed Rate
W114	Ontario Hydro	26-Nov-17	1,153,070.00	988,211.50	N/A	4.47%	3.33	Accrual Note
W165	Royal Bank Floating Rate	28-Nov-17	1,200,000.00	1,200,000.00	2.10%	2.08%	3.33	Floating Rate
W69	City of Vancouver	1-Dec-17	500,000.00	498,841.62	4.70%	4.77%	3.34	Fixed Rate
W122	Regional Municipality of Waterloo	1-Dec-17	833,000.00	831,588.07	3.95%	4.00%	3.34	Accrual Note
W120	Regional Municipality of Waterloo	1-Dec-17	750,000.00	749,587.50	3.95%	3.97%	3.34	Fixed Rate
W115	Province of British Columbia	5-Mar-18	750,000.00	635,515.76	N/A	4.49%	3.60	Accrual Note
W127	Bank of Montreal	28-Mar-18	1,000,000.00	853,241.27	N/A	4.05%	3.66	Accrual Note
W81	City of Toronto	27-Jun-18	500,000.00	499,276.19	4.95%	4.99%	3.91	Fixed Rate
W146	Toronto Dominion Bank	9-Jul-18	1,000,000.00	855,858.96	N/A	3.64%	3.94	Accrual Note
W174	Municipality of Muskoka	15-Nov-18	80,000.00	80,000.00	2.55%	2.55%	4.30	Fixed Rate
W134	Province of Quebec	1-Dec-18	1,000,000.00	1,032,125.00	4.50%	3.76%	4.34	Fixed Rate
W117	Province of British Columbia	18-Dec-18	750,000.00	765,000.00	4.65%	4.17%	4.39	Fixed Rate
W133	City of Toronto	18-Dec-18	800,000.00	855,294.12	5.60%	3.97%	4.39	Fixed Rate
W112	Ontario Hydro	27-May-19	750,000.00	602,968.30	N/A	4.54%	4.82	Accrual Note
W116	Province of Ontario	2-Jun-19	1,000,000.00	799,099.01	N/A	4.72%	4.84	Accrual Note
W118	Province of Ontario	2-Jun-19	500,000.00	501,760.00	4.40%	4.32%	4.84	Fixed Rate
W121	Province of British Columbia	18-Jun-19	1,049,947.00	848,694.50	4.36%	4.36%	4.88	Accrual Note
W170	Bank of Nova Scotia	18-Oct-19	1,000,000.00	1,003,685.71	3.04%	2.97%	5.22	Fixed Rate
W171	Bank of Nova Scotia	18-Oct-19	493,000.00	497,660.96	3.04%	2.86%	5.22	Fixed Rate
W175	Municipality of Muskoka	15-Nov-19	185,000.00	184,698.71	2.70%	2.73%	5.30	Fixed Rate
W128	City of Montreal	1-Dec-19	1,000,000.00	1,066,252.63	5.45%	4.12%	5.34	Fixed Rate
W145	Province of Quebec	1-Dec-19	700,000.00	737,429.41	4.50%	3.47%	5.34	Fixed Rate
W113	Ontario Hydro	6-Feb-20	1,300,000.00	1,011,516.16	N/A	4.65%	5.52	Accrual Note
W131	Province of New Brunswick	2-Jun-20	750,000.00	776,568.75	4.50%	3.85%	5.84	Fixed Rate
W164	Ontario Savings Bond	21-Jun-20	507,000.00	545,817.19	4.25%	3.01%	5.90	Fixed Rate
W124	Regional Municipality of York	30-Jun-20	800,000.00	810,296.00	4.50%	4.26%	5.92	Fixed Rate
W126	Province of P.E.I.	2-Sep-20	800,000.00	795,520.00	3.70%	3.80%	6.10	Fixed Rate
W130	Province of Manitoba	5-Sep-20	1,473,730.00	1,150,219.66	N/A	4.01%	6.10	Accrual Note
W135	Province of Quebec	1-Dec-20	500,000.00	511,196.50	4.50%	4.11%	6.34	Fixed Rate
W129	Canada Housing Trust	15-Dec-20	1,000,000.00	995,000.00	3.35%	3.37%	6.38	Fixed Rate
W137	Province of Nova Scotia	1-Jun-21	800,000.00	796,251.42	4.10%	4.10%	6.84	Fixed Rate

COUNTY OF WELLINGTON
INVESTMENT LISTING AS OF JULY 31, 2014

NO.	ISSUER	MATURITY DATE	FACE VALUE	BOOK VALUE	COUPON	YIELD TO MATURITY	YEARS TO MATURITY	Investment Type
W139	B.C Municipal Financing Authority	1-Jun-21	700,000.00	692,900.00	4.15%	4.35%	6.84	Fixed Rate
W143	City of Laval	29-Jun-21	250,000.00	248,575.00	3.95%	3.95%	6.92	Fixed rate
W144	Regional Municipality of York	30-Jun-21	700,000.00	699,312.25	4.00%	4.02%	6.92	Fixed rate
W151	Quebec City	26-Aug-21	500,000.00	496,840.00	3.60%	3.69%	7.08	Fixed Rate
W138	Region of Waterloo	19-Nov-21	750,000.00	828,277.50	6.25%	4.42%	7.31	Fixed Rate
W136	Ontario Hydro	26-Nov-21	1,000,000.00	728,149.97	N/A	4.40%	7.33	Accrual Note
W152	Regional Municipality of Peel	1-Dec-21	1,395,000.00	1,390,450.97	3.50%	3.43%	7.34	Fixed Rate
W140	Province of Quebec	1-Dec-21	800,000.00	797,090.91	4.25%	4.31%	7.34	Fixed Rate
W161	Province of New Brunswick	3-Dec-21	1,000,000.00	1,020,800.00	3.15%	3.05%	7.35	Fixed Rate
W160	Ottawa- Carleton CDSB	22-Mar-22	538,000.00	652,096.35	6.50%	3.55%	7.65	Fixed Rate
W155	Province of Ontario	2-Jun-22	800,000.00	798,887.27	3.15%	3.17%	7.84	Fixed Rate
W141	Province of New Brunswick	3-Jun-22	1,123,559.00	787,212.61	N/A	4.63%	7.85	Accrual Note
W158	Province of Ontario	2-Jun-22	1,000,000.00	1,004,290.48	3.15%	3.09%	7.84	Fixed Rate
W159	CIBC	15-Sep-22	1,000,000.00	1,000,000.00	2.6% to 4.1%	3.46%	8.13	Step-up
W168	County of Wellington	30-Oct-22	1,000,000.00	999,622.00	3.21%	3.20%	8.25	Fixed Rate
W150	Region of Waterloo	1-Dec-22	300,000.00	315,871.30	4.75%	4.02%	8.34	Fixed Rate
W157	Province of Quebec	1-Dec-22	750,000.00	756,314.32	3.50%	3.39%	8.34	Fixed Rate
W166	Province of Alberta	15-Dec-22	1,000,000.00	996,571.43	2.55%	2.54%	8.38	Fixed Rate
W162	Quebec Hydro	15-Feb-23	1,448,225.00	1,071,823.88	N/A	3.46%	8.55	Accrual Note
W156	Province of Ontario	2-Jun-23	1,188,530.00	871,362.28	N/A	3.49%	8.84	Accrual Note
W180	Province of New Brunswick	2-Jun-23	626,000.00	593,291.50	2.85%	3.50%	8.84	Fixed Rate
W178	Royal Bank	5-Jul-23	1,000,000.00	1,000,000.00	3.0% to 5.0%	3.67%	8.93	Step-up
W181	Province of British Columbia	8-Sep-23	1,657,890.00	1,157,439.32	N/A	3.71%	9.11	Accrual Note
W172	Municipality of Muskoka	15-Nov-23	208,000.00	207,655.85	3.40%	3.42%	9.30	Fixed Rate
W182	CIBC	28-Nov-23	500,000.00	500,000.00	3.2% to 5.25%	4.07%	9.33	Step-up
W149	Region of Waterloo	1-Dec-23	300,000.00	318,456.00	4.85%	4.07%	9.34	Fixed Rate
W147	Province of New Brunswick	18-Dec-23	850,000.00	570,759.18	N/A	4.29%	9.39	Accrual Note
W153	Ontario Hydro	11-Apr-24	1,000,000.00	688,168.50	N/A	3.89%	9.70	Accrual Note
W148	Province of Ontario	2-Dec-24	500,000.00	508,103.33	4.30%	4.11%	10.35	Fixed Rate
W154	Province of Manitoba	5-Sep-25	800,000.00	881,051.43	4.40%	3.35%	11.11	Fixed Rate
W177	Province New Brunswick	3-Dec-25	1,500,000.00	979,102.87	N/A	3.58%	11.35	Accrual Note
W163	Alberta Capital Finance Authority	15-Dec-25	1,300,000.00	1,461,571.43	4.45%	3.18%	11.38	Fixed Rate
Subtotal Long-term Investments:			67,329,864.88	63,319,046.72		3.74%	5.85	weighted avg
% of Investment Portfolio:				97.74%				
Total Investments:			68,794,494.12	64,783,871.69				

COUNTY OF WELLINGTON
LONG TERM INVESTMENTS BY SECTOR AND ISSUER
As of JULY 31, 2014

SECTOR / ISSUER	CREDIT RATING	FACE VALUE	SECTOR/CREDIT EXPOSURE LIMITATION (MAXIMUM)			
			Portfolio Limit		Individual Issuer Limit	
			Policy	Actual	Policy	Actual
FEDERAL						
Canada	AAA	-			100%	0%
Subtotal Canada:		-	100%	0%		
Federal Guarantees						
Canada Housing Trust	AAA	1,000,000.00			25%	1%
Subtotal Federal Guarantees:		1,000,000.00	50%	1%		
Federal Total:		1,000,000.00	100%	1%		
PROVINCIAL						
Provinces & Territories						
Rating: AAA						
Province of British Columbia	AAA	5,057,837.00			25%	8%
Province of Alberta	AAA	1,000,000.00			25%	1%
Subtotal Rating: AAA		6,057,837.00	50%	9%		
Rating: AA						
Province of Ontario	AA-	6,495,530.00			25%	10%
Province of Manitoba	AA	2,273,730.00			25%	3%
Subtotal Rating: AA		8,769,260.00	50%	13%		
Rating: A						
Province of New Brunswick	A+	4,999,559.00			10%	7%
Province of Nova Scotia	A+	1,800,000.00			10%	3%
Province of Prince Edward Island	A	800,000.00			10%	1%
Province of Quebec	A+	3,750,000.00			10%	6%
Subtotal Rating: A		11,349,559.00	20%	17%		
Provincial & Territorial Guarantees						
Rating: AAA						
Alberta Capital Finance Authority	AAA	1,300,000.00			10%	2%
Subtotal Rating: AAA		1,300,000.00	25%	2%		
Rating: AA						
Ontario Hydro	AA-	5,203,070.00			10%	8%
Subtotal Rating: AA		5,203,070.00	25%	8%		
Rating: A						
New Brunswick Municipal Fin. Corp.	A	500,000.00			10%	1%
Quebec Hydro	A+	1,448,225.00			10%	2%
Subtotal Rating: A		1,948,225.00	10%	3%		
Provincial Total:		34,627,951.00	75%	51%		

COUNTY OF WELLINGTON
LONG TERM INVESTMENTS BY SECTOR AND ISSUER
As of JULY 31, 2014

SECTOR / ISSUER	CREDIT RATING	FACE VALUE	SECTOR/CREDIT EXPOSURE LIMITATION (MAXIMUM)			
			Portfolio Limit		Individual Issuer Limit	
			Policy	Actual	Policy	Actual
MUNICIPAL AND SCHOOL BOARDS						
County of Wellington	AA	1,000,000.00			25%	1%
Subtotal County of Wellington:		1,000,000.00	25%	1%		
Municipalities & School Boards						
Rating: AAA						
Region of York	AAA	2,595,000.00			10%	4%
Regional Municipality of Peel	AAA	1,395,000.00			10%	2%
B.C. Municipal Financing Authority	AAA	1,500,000.00			10%	2%
Region of Waterloo	AAA	2,933,000.00			10%	4%
Subtotal Rating: AAA		8,423,000.00	25%	13%		
Rating: AA						
City of Hamilton	AA	1,237,000.00			5%	2%
City of Toronto	AA	1,600,000.00			5%	2%
Ont. School Boards Financing Corp.	AA	750,000.00			5%	1%
City of Vancouver	AA	500,000.00			5%	1%
Municipality of Muskoka	AA	815,000.00			5%	1%
City of Quebec	AA	500,000.00			5%	1%
Ottawa- Carleton CDSB	AA+	538,000.00			5%	1%
City of Laval	AA-	250,000.00			5%	0%
Subtotal Rating: AA		6,190,000.00	15%	9%		
Rating: A						
City of Montreal	A+	1,000,000.00			5%	1%
Subtotal Rating: A		1,000,000.00	10%	1%		
Municipal and School Board Total:		16,613,000.00	40%	25%		
MUNICIPAL INVESTMENT POOLS						
Municipal Investment Pools						
One Bond Fund		397,886.67			20%	1%
One Universe Corporate Bond Fund		3,148,027.21			10%	5%
Municipal Investment Pools Total:		3,545,913.88	25%	5%		

COUNTY OF WELLINGTON
LONG TERM INVESTMENTS BY SECTOR AND ISSUER
As of JULY 31, 2014

SECTOR / ISSUER	CREDIT RATING	FACE VALUE	SECTOR/CREDIT EXPOSURE LIMITATION (MAXIMUM)			
			Portfolio Limit		Individual Issuer Limit	
			Policy	Actual	Policy	Actual
BANKS						
Schedule 1 Banks/Guarantees: Big 6						
Rating: AA						
Royal Bank of Canada	AA-	2,200,000.00			25%	3%
Toronto Dominion Bank	AA-	1,000,000.00			25%	1%
Subtotal Rating: AA		3,200,000.00	40%	5%		
Rating: A						
Bank of Montreal	A+	2,100,000.00			10%	3%
Bank of Nova Scotia	A+	2,743,000.00			10%	4%
Canadian Imperial Bank of Commerce	A+	3,500,000.00			10%	5%
Subtotal Rating: A		8,343,000.00	25%	12%		
Other Schedule 1 Banks/Guarantees						
Rating: AA						
Subtotal Rating: AA		-	15%	0%	5%	0%
Rating: A						
Subtotal Rating: A		-	5%	0%	5%	0%
Schedule 2 Banks/Guarantees						
Subtotal Schedule 2 Banks:	AA	-	5%	0%	2%	0%
Loan or Trust Corporations						
Subtotal Loan or Trust Corporations	AA	-	5%	0%	2%	0%
Credit Unions						
Subtotal Credit Unions	AA	-	5%	0%	2%	0%
Bank Total:		11,543,000.00	40%	17%		
TOTAL LONG TERM INVESTMENTS: 67,329,864.88						



COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Chair and Members of the Administration, Finance and Personnel Committee
From: Ken DeHart, County Treasurer
Date: Tuesday, September 16, 2014
Subject: **2014 Credit Rating Update – Standard and Poor’s**

Background:

A credit rating is an independent opinion of an issuer’s financial capacity to meet its debt payment obligations. A credit rating is not an audit of the issuer, nor is the rating agency acting as a financial advisor. The investment community uses credit ratings in order to differentiate credit quality when considering various investment options. Generally speaking, the higher the credit rating, the lower the credit risk to investors and the lower interest rate the County will be need to pay on debt issued.

Update:

The Standard and Poor’s (S&P) credit rating agency announced on August 29, 2014 that it was upgrading the County of Wellington’s credit rating to ‘AA+’ from ‘AA.’ The outlook is stable (Attachment: S&P Research Update and Supplementary Analysis). The upgrade reflects the County’s history of very strong budgetary performance, exceptional liquidity levels, and debt issuance prospects that remain reasonable. The County’s credit rating history with S&P is as follows:

Date	Rating	Outlook
September 2002 (initial rating)	A+	Stable
April 2004	A+	Positive
August 2005	AA-	Stable
August 2006	AA-	Stable
August 2007	AA-	Stable
October 2008	AA-	Positive
April 2010	AA	Stable
June 2011	AA	Stable
August 2012	AA	Stable
August 2013	AA	Positive
August 2014	AA+	Stable

Wellington currently has the highest credit rating of any County in Ontario rated by S&P and this rating reflects a very strong, stable and increasing economy; very strong budgetary performance; exceptional liquidity; and very low debt burden. A very predictable and well-balanced institutional framework for Canadian municipalities, strong financial management and very low contingent liabilities also support the ratings.

County	Rating	Outlook
County of Norfolk	A	Positive
County of Lambton	A+	Stable
County of Haldimand	AA-	Stable
County of Simcoe	AA-	Positive
County of Essex	AA	Stable
County of Oxford	AA	Stable
County of Wellington	AA+	Stable

Standard and Poor's indicates that although unlikely during the two-year outlook horizon, that the outlook could be revised to positive if the County's economy expands considerably in depth and diversification, and tax-supported debt declines to less than 30% of consolidated operating revenues (including debt issued by the County on behalf of our lower-tier municipalities). The outlook could be revised to negative if the County were to incur after-capital deficits of more than 10% of total adjusted revenues and if external borrowing increased tax supported debt to more than 60% of consolidated operating revenues.

The report recognizes the efforts being made in economic development to diversify our economy; the County's planned investment in its three local hospitals and identifies growth opportunities in the health care and professional services sectors.

Attachment:

Attachment: S&P Research Update and Supplementary Analysis

Recommendation:

That the County Treasurer's report re: Standard and Poor's 2014 Credit Rating Update be received for information.

Respectfully submitted,



Ken DeHart, CPA, CGA
County Treasurer

RatingsDirect®

Research Update:

County of Wellington Upgraded To 'AA+' From 'AA' On Very Strong Budgetary Performance And Exceptional Liquidity

Primary Credit Analyst:

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Research Update:

County of Wellington Upgraded To 'AA+' From 'AA' On Very Strong Budgetary Performance And Exceptional Liquidity

Overview

- We are raising our long-term issuer credit and senior unsecured debt ratings on the County of Wellington to 'AA+' from 'AA'.
- The upgrade mainly reflects our view of Wellington's history of very strong budgetary performance, exceptional liquidity levels, and debt issuance prospects that remain reasonable.
- The stable outlook reflects our expectations that, within the two-year outlook horizon, the county will continue to generate very strong budgetary results and exceptional liquidity balances, and that tax-supported debt will remain below 60% of consolidated operating revenues.

Rating Action

On Aug. 29, 2014, Standard & Poor's Ratings Services raised its long-term issuer credit and senior unsecured debt ratings of the County of Wellington, in the Province of Ontario, to 'AA+' from 'AA'. The outlook is stable.

The upgrade reflects our view of Wellington's history of very strong budgetary performance, its exceptional liquidity levels, and debt issuance prospects that remain reasonable.

Rationale

The ratings on Wellington reflect Standard & Poor's view of its very strong, stable, and increasing economy; very strong budgetary performance; exceptional liquidity; and very low debt burden. The ratings also reflect our view of the "very predictable and well-balanced" institutional framework for Canadian municipalities, strong financial management, and very low contingent liabilities. We believe the county's strong budgetary flexibility, which is constrained on the expenditure side, mitigates these strengths somewhat.

We believe Canadian municipalities benefit from a very predictable and well-balanced local and regional government framework that has demonstrated a high degree of institutional stability. Although provincial governments mandate a significant proportion of municipal spending, they also provide operating fund transfers and impose fiscal restraint through legislative requirements to pass balanced operating budgets. Municipalities generally have

the ability to match expenditures well with revenues, except for capital spending, which can be intensive. Any operating surpluses typically fund capital expenditures and future liabilities (such as postemployment obligations and landfill closure costs) through reserve contributions.

Wellington's very strong and expanding economy supports the ratings, in our view. We expect the county's key sectors, namely manufacturing and agriculture, to maintain growth, and to see further economic diversification in the next few years. Although municipal GDP data are not available, we estimate that Wellington's GDP per capita was in line with the provincial average of about US\$49,000 for 2011-2013, based on the county's high average household income relative to that of peers.

In our opinion, Wellington benefits from strong financial management. The county's financial statements are audited with no qualifications, and it produces annual operating and capital budgets, as well as tax rate projections. Financial policies are prudent, in our view, and financial documents demonstrate a good degree of transparency and fiscal discipline.

We believe Wellington's budgetary flexibility is strong, stemming largely from its high modifiable revenues which averaged more than 75% of adjusted operating revenues in the past five years. The main revenue sources are property taxes and user fees and services charges and we expect them to remain stable during our two-year outlook horizon. In line with many Canadian municipalities, the county is constrained in its ability to cut spending, in our view. The province mandates a high degree of municipal services, and salaries and benefits represent 36% of adjusted operating expenses. However, most of Wellington's employees are not unionized or covered by multiyear agreements, which can provide greater control over employee-related expenses. However, growth-related expenditures are a small proportion of the capital plan, which limits the leeway to defer some of the spending. According to our conservative forecast, we expect capital spending to average more than 16% of total expenditures in 2012-2016.

The county has a history of very strong budgetary performance, which we expect will remain relatively stable during our outlook horizon. Under our base-case forecast, operating surpluses average close to 15% of adjusted operating revenues for the 2012-2016 period, in line with historical averages, and after-capital balances average a modest surplus of 1.4% of adjusted total revenues. We believe Wellington's after-capital results will slip into a slight deficit in 2014 as a result of a peak in its capital plan, but we expect the balance to return to surplus in the following years. This will allow the county to finance its capital expenditures on a pay-as-you-go basis and reduce the need for external borrowing.

Wellington has what we view as a very low debt burden that is slightly below the average for its peers. At year-end 2013, tax-supported debt stood at C\$66.8 million, or 42.8% of consolidated operating revenues. The total debt figure includes about C\$29 million of debt borrowed under the county's name on behalf of the lower-tier municipalities. Standard & Poor's recognizes that

there is a lower credit risk associated with the debt on-lent to the self-supporting entities, which are required to reimburse the county for all principal and interest payments as they come due. Under our base-case scenario, we expect tax-supported debt to remain below 60% of consolidated operating revenues and interest payments to average about 1% of adjusted operating revenues in the next two years.

The county's contingent liabilities are very low, in our opinion, and consist mainly of standard employee benefits and landfill postclosure liabilities. They represented about 7.4% of adjusted operating revenues in 2013, which we do not view as material.

Liquidity

Wellington's exceptional liquidity position, which we expect will remain stable over the outlook horizon, remains a key credit strength, in our opinion. Standard & Poor's adjusted free cash and liquid assets totaled C\$78.5 million in 2013 and covered more than 16x of the estimated next year's debt service. In our view, the county has satisfactory access to external liquidity.

Outlook

The stable outlook reflects Standard & Poor's expectations that, within the two-year outlook horizon, Wellington's budgetary performance will continue to be very strong, liquidity will remain exceptional, and tax-supported debt will remain below 60% of consolidated operating revenues. We could revise the outlook to negative if aggressive capital spending pushes the county's after-capital deficits to more than 10% of total adjusted revenues and higher-than-planned external borrowing increased tax-supported debt to more than 60% of consolidated operating revenues. Although we consider it to be unlikely during the outlook horizon, we could revise the outlook to positive if Wellington's economy expands considerably in depth and diversification, and tax-supported debt declines to less than 30% of consolidated operating revenues.

Ratings Score Snapshot

Table 1

County of Wellington -- Ratings Score Snapshot	
Key Rating Factors	Assessment
Institutional Framework	Very predictable and well balanced
Economy	Very strong
Financial Management	Strong
Budgetary Flexibility	Strong
Budgetary Performance	Very strong
Liquidity	Exceptional

Table 1

County of Wellington -- Ratings Score Snapshot (cont.)	
Debt Burden	Very low
Contingent Liabilities	Very low

*Standard & Poor's ratings on local and regional governments are based on eight main rating factors listed in the table above. Section A of Standard & Poor's "Methodology For Rating Non-U.S. Local And Regional Governments," published on June 30, 2014, summarizes how the eight factors are combined to derive the foreign currency rating we have on the government.

Key Statistics

Table 2

County of Wellington -- Economic Statistics					
	--Fiscal year ended Dec. 31--				
	2009	2010	2011	2012	2013
Population	92,612	93,636	93,641	94,628	95,784
Population growth (%)	7.74	1.11	0.01	1.05	1.22
National GDP (nominal) per capita (US\$)	40,764	47,465	51,791	52,409	51,911
Unemployment rate (%)	7.88	7.93	6.95	5.95	5.70

Note: The data and ratios above result in part from Standard & Poor's own calculations, drawing on national as well as international sources, reflecting Standard & Poor's independent view on the timeliness, coverage, accuracy, credibility, and usability of available information. Sources typically include Statistics Canada.

Table 3

County of Wellington -- Financial Statistics						
	--Fiscal year ended Dec. 31--					
(Mil. C\$)	2011	2012	2013	2014bc	2015bc	2016bc
Operating revenues	144	150	156	159	164	169
Operating expenditures	121	127	131	136	141	146
Operating balance	23	24	25	23	23	23
Operating balance (% of operating revenues)	15.96	15.68	16.23	14.49	13.96	13.73
Capital revenues	7	5	3	10	8	6
Capital expenditures (capex)	20	23	30	35	29	20
Balance after capital accounts	10	6	(2)	(2)	2	9
Balance after capital accounts (% of total revenues)	6.71	3.62	(1.07)	(1.18)	1.22	5.15
Debt repaid	2	2	3	3	3	3
Balance after debt repayment and onlending	8	3	(4)	(5)	(1)	6
Balance after debt repayment and onlending (% of total revenues)	5.17	2.05	(2.65)	(3.02)	(0.64)	3.38
Gross borrowings	0	4	8	12	13	2
Balance after borrowings	8	7	4	7	12	8
Operating revenue growth (%)	1.51	4.56	3.66	1.76	3.34	3.05
Operating expenditure growth (%)	(4.21)	4.90	2.98	3.87	3.98	3.33
Modifiable revenues (% of operating revenues)	80.85	77.31	77.53	78.89	79.94	80.83
Capital expenditures (% of total expenditures)	13.94	15.11	18.88	20.60	17.15	12.06
Direct debt (outstanding at year-end)	51	64	67	75	85	85

Table 3

County of Wellington -- Financial Statistics (cont.)						
Direct debt (% of operating revenues)	35.17	42.28	42.83	47.45	52.07	50.00
Tax-supported debt (% of consolidated operating revenues)	35.17	42.28	42.83	47.45	52.07	50.00
Interest (% of operating revenues)	1.16	1.09	1.07	1.07	0.98	0.83
Debt service (% of operating revenues)	2.77	2.70	2.68	3.02	2.93	2.66

Note: The data and ratios above result in part from Standard & Poor's own calculations, drawing on national as well as international sources, reflecting Standard & Poor's independent view on the timeliness, coverage, accuracy, credibility, and usability of available information. The main sources are the financial statements and budgets, as provided by the issuer. Base case reflects Standard & Poor's expectations of the most likely scenario. Downside case represents some but not all aspects of Standard & Poor's scenarios that could be consistent with a downgrade. Upside case represents some but not all aspects of Standard & Poor's scenarios that could be consistent with an upgrade. bc--Base case.

Key Sovereign Statistics

Sovereign Risk Indicators, June 9, 2014. Interactive version available at <http://www.spratings.com/sri>

Related Criteria And Research

Related Criteria

- Methodology For Rating Non-U.S. Local And Regional Governments, June 30, 2014

Related Research

- Institutional Framework Assessments For Non-U.S. Local And Regional Governments, June 30, 2014
- International Local And Regional Governments Default And Transition Study: 2012 Saw Defaults Spike, March 28, 2013

In accordance with our relevant policies and procedures, the Rating Committee was composed of analysts that are qualified to vote in the committee, with sufficient experience to convey the appropriate level of knowledge and understanding of the methodology applicable (see 'Related Criteria And Research'). At the onset of the committee, the chair confirmed that the information provided to the Rating Committee by the primary analyst had been distributed in a timely manner and was sufficient for Committee members to make an informed decision.

After the primary analyst gave opening remarks and explained the recommendation, the Committee discussed key rating factors and critical issues in accordance with the relevant criteria. Qualitative and quantitative risk factors were considered and discussed, looking at track-record and forecasts. The chair ensured every voting member was given the opportunity to articulate his/her opinion. The chair or designee reviewed the draft report to ensure consistency with the Committee decision. The views and the decision of the rating committee are summarized in the above rationale and outlook.

Ratings List

Ratings Raised	To	From
Wellington (County of)		
Issuer credit rating	AA+/Stable/--	AA/Positive/--
Senior unsecured	AA+	AA

Complete ratings information is available to subscribers of RatingsDirect at www.globalcreditportal.com and at www.spcapitaliq.com. All ratings affected by this rating action can be found on Standard & Poor's public Web site at www.standardandpoors.com. Use the Ratings search box located in the left column.

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RatingsDirect®

Supplementary Analysis: County of Wellington

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Ontario Municipalities Benefit From A Very Predictable and Well-Balanced Institutional Framework

Growth In Key Sectors Strengthens Economic Performance

Strong Financial Management Supports The Ratings

Strong Budgetary Flexibility, Although It Is Constrained On Expenditure Side

Very Strong Budgetary Performance Bolsters Credit Profile

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Debt Burden Remains Very Low

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Supplementary Analysis:

County of Wellington

This report supplements our research update "County of Wellington Upgraded To 'AA+' From 'AA' On Very Strong Budgetary Performance And Exceptional Liquidity," published Aug. 29, 2014. To provide the most current information, we may cite more recent data than that stated in the previous publication. These differences have been determined not to be sufficiently significant to affect the rating and our main conclusions.

Rationale

The ratings on the County of Wellington, in the Province of Ontario, reflect Standard & Poor's Ratings Services' view of its very strong, stable, and increasing economy; very strong budgetary performance; exceptional liquidity; and very low debt burden. The ratings also reflect our view of the "very predictable and well-balanced" institutional framework for Canadian municipalities, strong financial management, and very low contingent liabilities. We believe the county's strong budgetary flexibility, which is constrained on the expenditure side, mitigates these strengths somewhat.

Issuer Credit Rating
AA+/Stable/--

We believe Canadian municipalities benefit from a very predictable and well-balanced local and regional government framework that has demonstrated a high degree of institutional stability. Although provincial governments mandate a significant proportion of municipal spending, they also provide operating fund transfers and impose fiscal restraint through legislative requirements to pass balanced operating budgets. Municipalities generally have the ability to match expenditures well with revenues, except for capital spending, which can be intensive. Any operating surpluses typically fund capital expenditures and future liabilities (such as postemployment obligations and landfill closure costs) through reserve contributions.

Wellington's very strong and expanding economy supports the ratings, in our view. We expect the county's key sectors, namely manufacturing and agriculture, to maintain growth, and to see further economic diversification in the next few years. Although municipal GDP data are not available, we estimate that Wellington's GDP per capita was in line with the provincial average of about US\$49,000 for 2011-2013, based on the county's high average household income relative to that of peers.

In our opinion, Wellington benefits from strong financial management. The county's financial statements are audited with no qualifications, and it produces annual operating and capital budgets, as well as tax rate projections. Financial policies are prudent, in our view, and financial documents demonstrate a good degree of transparency and fiscal discipline.

We believe Wellington's budgetary flexibility is strong, stemming largely from its high modifiable revenues which averaged more than 75% of adjusted operating revenues in the past five years. The main revenue sources are property taxes and user fees and services charges and we expect them to remain stable during our two-year outlook horizon. In line with many Canadian municipalities, the county is constrained in its ability to cut spending, in our view. The

province mandates a high degree of municipal services, and salaries and benefits represent 36% of adjusted operating expenses. However, most of Wellington's employees are not unionized or covered by multiyear agreements, which can provide greater control over employee-related expenses. However, growth-related expenditures are a small proportion of the capital plan, which limits the leeway to defer some of the spending. According to our conservative forecast, we expect capital spending to average more than 16% of total expenditures in 2012-2016.

The county has a history of very strong budgetary performance, which we expect will remain relatively stable during our outlook horizon. Under our base-case forecast, operating surpluses average close to 15% of adjusted operating revenues for the 2012-2016 period, in line with historical averages, and after-capital balances average a modest surplus of 1.6% of adjusted total revenues. We believe Wellington's after-capital results will slip into a slight deficit in 2014 as a result of a peak in its capital plan, but we expect the balance to return to surplus in the following years. This will allow the county to finance its capital expenditures on a pay-as-you-go basis and reduce the need for external borrowing.

Wellington has what we view as a very low debt burden that is slightly below the average for its peers. At year-end 2013, tax-supported debt stood at C\$66.8 million, or 42.8% of consolidated operating revenues. The total debt figure includes about C\$29 million of debt borrowed under the county's name on behalf of the lower-tier municipalities. Standard & Poor's recognizes that there is a lower credit risk associated with the debt on-lent to the self-supporting entities, which are required to reimburse the county for all principal and interest payments as they come due. Under our base-case scenario, we expect tax-supported debt to remain below 60% of consolidated operating revenues and interest payments to average about 1% of adjusted operating revenues in the next two years.

The county's contingent liabilities are very low, in our opinion, and consist mainly of standard employee benefits and landfill postclosure liabilities. They represented about 7.4% of adjusted operating revenues in 2013, which we do not view as material.

Liquidity

Wellington's exceptional liquidity position, which we expect will remain stable over the outlook horizon, remains a key credit strength, in our opinion. Standard & Poor's adjusted free cash and liquid assets totaled C\$78.5 million in 2013 and covered more than 16x of the estimated next year's debt service. In our view, the county has satisfactory access to external liquidity.

Outlook

The stable outlook reflects Standard & Poor's expectations that, within the two-year outlook horizon, Wellington's budgetary performance will continue to be very strong, liquidity will remain exceptional, and tax-supported debt will remain below 60% of consolidated operating revenues. We could revise the outlook to negative if aggressive capital spending pushes the county's after-capital deficits to more than 10% of total adjusted revenues and higher-than-planned external borrowing increased tax-supported debt to more than 60% of consolidated operating revenues. Although we consider it to be unlikely during the outlook horizon, we could revise the outlook to positive if Wellington's economy expands considerably in depth and diversification, and tax-supported debt declines to less than 30% of consolidated operating revenues.

Ontario Municipalities Benefit From A Very Predictable and Well-Balanced Institutional Framework

We view the Canadian provincial-municipal intergovernmental system as being very predictable and well-balanced because of its maturity and stability, low-to-moderate degree of mismatching of revenues and expenditures, moderate levels of transparency and accountability, and strong likelihood of extraordinary support from provincial governments.

Provincial-municipal relationships have proven to be more dynamic than the federal-provincial one, largely because the municipal governments are established through provincial statute and not the constitution. Historically, the provinces have taken a more active role in municipal affairs than the federal government in provincial matters. Although there have been long periods of relative stability, provincially imposed large-scale changes to municipal revenue powers and expenditure responsibilities have occurred.

Provinces mandate a significant proportion of municipal spending and, through legislation, require municipalities to pass balanced operating budgets (although they also provide operating fund transfers). Nevertheless, municipalities generally have the ability to match expenditures well with revenues, except for capital spending, which can be intensive for some. Many have been limited in their ability to renew their infrastructure, roads, water, and wastewater, due to constraints on fee and property tax increases. Property taxes are the primary source of own-source revenues for Canadian municipalities, followed by fees and transfers from both the provincial and federal governments. Chief expenditure categories of Canadian municipalities are transportation services, which include roads and transit; environmental services, which include water distribution and treatment and wastewater collection; protection services such as fire and police; and recreation and cultural services. Small and rural municipalities generally receive higher provincial transfers, for both operating and capital programs, compared with those of their more urban counterparts, but there are no formal equalization schemes.

We believe financial information is quite timely. National accounting standards are strong and improving, in our view, although adoption can vary somewhat. Statutes require audited statements. While there are no national standards that apply to budgeting practices, a five-year capital budgeting process is usually the minimum. In addition, only current-year budgeting is required generally for operations.

The provinces have an established history assisting their distressed municipalities through grants.

Growth In Key Sectors Strengthens Economic Performance

In our view, Wellington benefits from a very strong, stable and expanding economy and an advantageous location, close to the Greater Toronto Area, the cities of Hamilton and Guelph, and along the Highway 401 corridor. Although GDP data are not available on the county level, we estimate Wellington's GDP to be in line with the provincial average of more than US\$49,000 in 2011-2013, based on its high average household income relative to that of peers. The county's key economic sectors remain manufacturing, agriculture, and construction, with growth opportunities in the health care and professional services sectors.

Wellington had a population of 95,784 in 2013, according to the county's estimates. This represents growth of about 3.4% since 2009, below the provincial average of 4.2%. In line with many Canadian peers, an aging population is a challenge for Wellington and could exacerbate the existing problems of a shrinking labor pool and skills gap in the long term, in our view.

The county is an important hub for manufacturing activity (transportation equipment, machinery, fabricated metal, and meat product manufacturing), which represents about 17% of total employment. Agriculture also has a significant and stable presence in Wellington and posted the highest job growth since 2009, followed by the health and social services sector. The county is focusing on diversifying its economy, particularly in higher education and advanced health care.

In our view, Wellington's economic performance has been stable. The unemployment rate has been largely unchanged in the past two years. According to county estimates, the May 2014 unemployment rate stood at 6.7%, below the provincial average of 7.4%. Building activity in 2013 was slower than the previous year, largely as a result of a lower number of permits issued for residential construction. However, the total number of permits issued was above the historical average and we expect building activity to remain stable during our outlook horizon.

Strong Financial Management Supports The Ratings

In our view, Wellington's financial management is strong. The county has prudent financial policies and practices that ensure a good degree of transparency and fiscal discipline. Financial statements are independently audited with no qualifications and the notes provide detailed information. The county releases five-year operating budgets and tax rate projections, approved annually, and uses realistic underlying assumptions, in our view. It produces a five-year capital budget with the corresponding funding sources, and can only issue debt to finance capital expenditures. We believe the management demonstrates relevant expertise, through good planning and monitoring, and prudent debt and liquidity management.

Wellington's council is composed of seven mayors and nine councillors. The warden was reelected for a second term in 2012 and the next election is scheduled for Oct. 27, 2014.

Strong Budgetary Flexibility, Although It Is Constrained On Expenditure Side

We believe Wellington has relatively strong budgetary flexibility, in line with that of many Canadian municipalities. The county's modifiable revenues have averaged more than 75% of adjusted operating revenues in the past five years. Under our base-case forecast, we expect this to remain stable in the outlook horizon. Wellington's modifiable revenues consist largely of property tax and user fees and service charges revenues, representing 51% and 21% of adjusted operating revenues, respectively.

Similar to many Canadian peers, the county has limited leeway to cut expenditures, in our view, due to the high degree of services that the provinces mandate. Wellington's largest operating expenses relate to housing, social services, and protection, which together account for 61% of 2013 adjusted operating expenditures. Salaries and benefits account for 36% of the county's spending, which adds pressure to the operating budget; however, unlike other municipalities, most

of Wellington's employees are not unionized or covered by multiyear agreements, which provides some expenditure flexibility.

Capital spending was about 19% of total adjusted spending in 2013, and we expect the 2012-2016 average to be more than 16% of total adjusted spending under our base-case forecast. We view this as low relative to that of peers, which we believe indicates some limited ability to cut capital expenditures as well. In addition, growth-related expenditures are very low, which further limits the county's leeway to defer capital spending.

Very Strong Budgetary Performance Bolsters Credit Profile

To improve comparability across local and regional governments globally, Standard & Poor's adjusts the published figures of all municipalities to reflect their budgetary balances on a cash basis. This includes adjusting for major accruals; restating capital spending to a cash basis by removing the influence of capital amortization and net income of certain government business enterprises; and adjusting for one-time revenues.

In our view, Wellington's budgetary performance has been very strong historically and we expect it to continue in the medium term. In our base-case forecast, operating surpluses average 14.8% of adjusted operating revenues for 2012-2016, in line with historical averages; and after-capital balances have a modest surplus of 1.6% of adjusted total revenues on average.

In 2013, Wellington's operating balance was 16.2% of adjusted operating revenues, up from 15.7% in 2012, largely stemming from lower-than-expected operating expenditures due to closure of one of the county's child care facilities. We expect operating expense growth to outpace that of revenues in the next three years, on average, and lead to a slight decline in the operating surplus through 2016. Although management projects tax increases in the medium term, which will boost Wellington's revenues, declining provincial subsidies and rising personnel costs somewhat offset this revenue growth.

After-capital performance has been volatile for the past five years, reflecting fluctuations in the capital plan. The after-capital balance dipped to a modest deficit of 1.1% of adjusted total revenues in 2013, and we expect it to remain at that level in 2014 before returning to a surplus. We believe that capital spending will remain elevated in 2014, at more than C\$35 million, although we expect it to moderate in the forecast years to about C\$20 million.

The 2014-2018 capital plan projects close to C\$112 million in investments and 67% of total spending is related to roads and bridges, with the rest spent primarily on housing services, the library system, and solid waste services. In addition to the county's regular capital spending, the current-year capital plan also includes funding for the construction of a new child care center and four new hospitals. The plan's main funding sources are current revenues and reserves, which together represent more than 80% of financing.

Exceptional Liquidity Position

In our view, Wellington benefits from an exceptional liquidity position. By our estimates, the county's adjusted free cash and liquid assets totaled about C\$78.5 million at the end of 2013, sufficient to cover more than 16x of the

estimated debt service in 2014. We expect liquidity to remain exceptional in the outlook horizon and that debt service coverage will continue above 15x, on average.

In our view, Wellington has satisfactory access to external liquidity, given its proven ability to issue into public debt markets and the presence of a secondary market for Canadian municipal debt instruments.

Debt Burden Remains Very Low

Standard & Poor's primary measure of debt burden is tax-supported debt as a proportion of consolidated operating revenues. In Wellington's case, the tax-supported debt is equivalent to the county's direct debt, which includes long-term debt issued for county purposes and self-supporting debt issued on behalf of the seven local municipalities in Wellington. We include the debt of the lower-tier municipalities in accordance with our definition of self-supporting debt that includes debt issued on behalf of another level of government, but does not need financial support from the level of government issuing the debt and is unlikely to require support. The local municipalities are required under their borrowing bylaws to include in their property tax levies adequate provisions for principal and interest payments to be reimbursed to the county in accordance to the repayment schedule. However, Wellington issues the debt for the county (as joint and several obligations with the local municipalities) and remains legally liable for servicing it.

Wellington's direct debt burden (Standard & Poor's-defined) is low, in our view. In our base-case scenario, we expect the county's direct debt to reach 50% of adjusted operating revenues by 2016. However, the on-lent debt represents a notable portion of total debt outstanding, which solidifies our view that there is a lower credit risk associated with the debt profile. Therefore, we consider its overall debt burden to be very low. In addition, interest expense is modest, at 1.1% of adjusted operating revenues in 2013, and we expect it to remain well below 5% according to our base-case forecast.

Wellington's direct debt burden was about C\$66.8 million at 2013 year-end, or 43% of adjusted operating revenues, up from C\$63.6 million in 2012. We expect its direct debt to rise further and peak in 2015 at about C\$85.4 million, largely as a result of issuance at the lower-tier level. New debt is issued largely for water and wastewater projects, and roads and bridges. Of the C\$28.6 million planned to be issued in 2014-2017, issuance for the county's own purposes is very limited, at C\$1.8 million. Wellington's own-purpose debt stood at C\$37.6 million at year-end 2013, or 24% of adjusted operating revenues, and we expect it to decline to 17.8% by 2016.

Very Low Contingent Liabilities

The county does not have any significant off-balance-sheet or contingent liabilities. Liabilities related to postemployment benefits and landfill closure costs at fiscal year-end 2013 represented about 7.4% of adjusted operating revenues for the year, and the county has reserves in place to cover some of these liabilities.

Ratings Score Snapshot

Table 1

County of Wellington -- Ratings Score Snapshot	
Key rating factors	Assessment
Institutional Framework	Very predictable and well balanced
Economy	Very strong
Financial Management	Strong
Budgetary Flexibility	Strong
Budgetary Performance	Very strong
Liquidity	Exceptional
Debt Burden	Very low
Contingent Liabilities	Very low

*Standard & Poor's ratings on local and regional governments are based on eight main rating factors listed in the table above. Section A of Standard & Poor's "Methodology For Rating Non-U.S. Local And Regional Governments," published on June 30, 2014, summarizes how the eight factors are combined to derive the foreign currency rating we have on the government.

Key Statistics

Table 2

County of Wellington -- Economic Statistics					
	--Fiscal year ended Dec. 31--				
	2009	2010	2011	2012	2013
Population	92,612	93,636	93,641	94,628	95,784
Population growth (%)	7.74	1.11	0.01	1.05	1.22
National GDP (nominal) per capita (US\$)	40,764	47,465	51,791	52,409	51,911
Unemployment rate (%)	7.88	7.93	6.95	5.95	5.70

Note: The data and ratios above result in part from Standard & Poor's own calculations, drawing on national as well as international sources, reflecting Standard & Poor's independent view on the timeliness, coverage, accuracy, credibility, and usability of available information. Sources typically include Statistics Canada.

Table 3

County of Wellington -- Financial Statistics						
	--Fiscal year ended Dec. 31--					
(Mil. C\$)	2011	2012	2013	2014bc	2015bc	2016bc
Operating revenues	144	150	156	159	164	169
Operating expenditures	121	127	131	136	141	146
Operating balance	23	24	25	23	23	23
Operating balance (% of operating revenues)	15.96	15.68	16.23	14.49	13.96	13.73
Capital revenues	7	5	3	10	8	6
Capital expenditures (capex)	20	23	30	35	29	20
Balance after capital accounts	10	6	(2)	(2)	2	9
Balance after capital accounts (% of total revenues)	6.71	3.62	(1.07)	(1.18)	1.22	5.15

Table 3

County of Wellington -- Financial Statistics (cont.)						
Debt repaid	2	2	3	3	3	3
Balance after debt repayment and onlending	8	3	(4)	(5)	(1)	6
Balance after debt repayment and onlending (% of total revenues)	5.17	2.05	(2.65)	(3.02)	(0.64)	3.38
Gross borrowings	0	4	8	12	13	2
Balance after borrowings	8	7	4	7	12	8
Operating revenue growth (%)	1.51	4.56	3.66	1.76	3.34	3.05
Operating expenditure growth (%)	(4.21)	4.90	2.98	3.87	3.98	3.33
Modifiable revenues (% of operating revenues)	80.85	77.31	77.53	78.89	79.94	80.83
Capital expenditures (% of total expenditures)	13.94	15.11	18.88	20.60	17.15	12.06
Direct debt (outstanding at year-end)	51	64	67	75	85	85
Direct debt (% of operating revenues)	35.17	42.28	42.83	47.45	52.07	50.00
Tax-supported debt (% of consolidated operating revenues)	35.17	42.28	42.83	47.45	52.07	50.00
Interest (% of operating revenues)	1.16	1.09	1.07	1.07	0.98	0.83
Debt service (% of operating revenues)	2.77	2.70	2.68	3.02	2.93	2.66

Note: The data and ratios above result in part from Standard & Poor's own calculations, drawing on national as well as international sources, reflecting Standard & Poor's independent view on the timeliness, coverage, accuracy, credibility, and usability of available information. The main sources are the financial statements and budgets, as provided by the issuer. Base case reflects Standard & Poor's expectations of the most likely scenario. Downside case represents some but not all aspects of Standard & Poor's scenarios that could be consistent with a downgrade. Upside case represents some but not all aspects of Standard & Poor's scenarios that could be consistent with an upgrade. bc--Base case.

Key Sovereign Statistics

- Sovereign Risk Indicators, June 9, 2014. Interactive version available at <http://www.spratings.com/sri>

Related Criteria And Research

Related Criteria

- Methodology For Rating Non-U.S. Local And Regional Governments, June 30, 2014

Related Research

- Institutional Framework Assessments For Non-U.S. Local And Regional Governments, June 30, 2014
- International Local And Regional Governments Default And Transition Study: 2012 Saw Defaults Spike, March 28, 2013

Ratings Detail (As Of September 10, 2014)

Wellington (County of)

Issuer Credit Rating AA+/Stable/--
 Senior Unsecured AA+

Issuer Credit Ratings History

29-Aug-2014 AA+/Stable/--
 16-Aug-2013 AA/Positive/--
 07-Apr-2010 AA/Stable/--

*Unless otherwise noted, all ratings in this report are global scale ratings. Standard & Poor's credit ratings on the global scale are comparable

Ratings Detail (As Of September 10, 2014) (cont.)

across countries. Standard & Poor's credit ratings on a national scale are relative to obligors or obligations within that specific country.

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COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Administration, Finance & Personnel Committee
From: Andrea Lawson – Director of Human Resources
Date: September 16, 2014
Subject: Non-union Economic Adjustment

Background:

The County of Wellington has historically made recommendations for economic adjustments for three years in advance for its Non-union employees (3% in 2009, 2010 and 2011 respectively).

Over the last few years, we have moved to make economic adjustment recommendations for one year in advance only. For 2012 a 1-year increase was approved for 3%, in 2013 it was 2.25%, and in 2014 it was 2%, with the expectation of coming forward again to negotiate a 2015 economic adjustment.

In 2013 the County successfully settled a 1-year Collective Agreement with our CUPE Local 973. An economic adjustment of 2.0% for 2014 was negotiated within this agreement. We have not yet started CUPE negotiations for adjustments that may occur beyond 2014, we expect that these negotiations will begin in January 2015.

At this time, we are once again recommending an economic adjustment for the Non-union employees for one year only.

Recommendation:

“THAT the Non-unionized employees of the County of Wellington receive a 2% economic adjustment effective January 1, 2015”.

Respectfully submitted,

A handwritten signature in black ink, appearing to read 'A. Lawson', followed by a horizontal line.

Andrea Lawson
Director of Human Resources



COUNTY OF WELLINGTON

COMMITTEE REPORT

To: Administration, Finance & Personnel Committee
From: Andrea Lawson – Director of Human Resources
Date: September 16, 2014
Subject: January 1, 2015 Benefit Renewal and Change of Benefits Providers

Background:

The County's employee benefit program, underwritten by Manulife Financial, is scheduled to renew for another policy year effective January 1, 2015. Manulife's January 1, 2015 proposed renewal resulted in an **overall increase of 11.5% or \$ 354,656 per annum over current costs** (as outlined on attached the spreadsheet).

The County of Wellington's benefits provider was Liberty Health for all benefits starting in 2002, at which point Maritime Life bought out Liberty Health in 2003. Manulife Financial proceeded to buy out Maritime Life in 2004, and Manulife Financial became our benefits provider at that time. In December of 2011, the claims administration platform was changed from the Liberty Health to Manulife system which led to many administrative challenges and claim issues.

We have continued with Manulife Financial as the County's benefits carrier, as they have remained competitive with their rates each year.

Unfortunately, we have experience that the customer and administrative services provided by Manulife Financial have continually declined. There is constant turnover of staff members at Manulife, making it difficult to establish good working relationships with our benefits carrier, despite the efforts of Mosey & Mosey. We have determined that the current service levels of Manulife Financial provided to our members is unacceptable, and that a change of benefits carriers is required based solely on improving customer service to our members and benefits administration employees.

As a result, through the services of Mosey & Mosey, our benefits plan was sent out to market and through this process we short-listed three benefits providers for consideration: Green Shield/La Capitale, Industrial Alliance and Sun Life Financial, including AIG, a carrier that specializes in providing AD&D coverage. These benefit companies provided quotations for our benefits plans effective January 1, 2015 and the finalized quotations result in marginal savings over current costs; essentially cost neutral. However, their proposals generate in excess of 10% savings over Manulife's January 1, 2015 renewal costs. Mosey & Mosey was also able to secure the following rate guarantees for the following benefits, on our behalf:

- Life and AD&D: 3 years (36 months)
- LTD: 2 years (24 months) with maximum cap increase of 10% at first renewal
- Health and Dental: 1 year (12 months) with maximum overall combined increase of 10% at first renewal

The County of Wellington conducted short list presentations on September 4, 2014 to provide information on what these individual companies have to offer the County of Wellington as its benefits provider. Through this process, it was determined that Sun Life Financial, coupled with AIG is the preferred benefits company to provide benefits to our employees at the County of Wellington for the following reasons:

- Annual Customer service guarantee - if service provided does not meet our standards, a refund of premiums in the amount of \$10 per member will be provided. Sun Life was the only provider to offer a customer service guarantee.
- Significantly enhanced online capability for reporting and administration.
- Online Coordination of Benefits claiming functionality.
- Implementation specialist provided by Sun Life to coordinate and manage the implementation process from start to finish.
- Experience providing large public-sector benefits plans, such as the Federal Government of Canada, Peel Regional Police, Town of Richmond Hill and Halton Catholic District School Board.
- Capability for our submission of monthly reports based on our enrollment levels and members, rather than the County being in receipt of monthly invoices from benefits provider; aiding in our monthly reconciliation process.
- Specialist customer service representatives so employees calling in to toll-free line can obtain detailed and specialized information on a particular benefit.

Sun Life/AIG proposal generates 0.7% savings over Manulife's current costs or \$ 20,160 per annum, basically cost neutral over current costs. **More importantly, the Sun Life/AIG proposal results in an overall reduction of 11% or annual savings of \$ 354,816 over Manulife January 1, 2015 renewal costs**

Recommendation:

"THAT the County of Wellington change benefits carriers from Manulife Financial to Sun Life Financial/AIG effective January 1, 2015 in accordance with the premium costs set out in the attached table."

Respectfully submitted,



Andrea Lawson
Director of Human Resources

Comparison Of Manulife Current Cost, Manulife Renewal Cost And Marketing Quoted Costs

Benefits	Plan	Classifications	Volume / Number of lives	Manulife - Current Cost		Manulife - January 1, 2015 Renewal Cost		Green Shield La Capitale AIG		Industrial Alliance		Sun Life AIG	
				Rate	Premium	Rate	Premium	Rate	Premium	Rate	Premium	Rate	Premium
Group Life	C,F,G,I	All Employees	\$ 15,474,000	\$ 0.235	\$ 3,636	\$ 0.235	\$ 3,636	\$ 0.246	\$ 3,807	\$ 0.199	\$ 3,079	\$ 0.206	\$ 3,188
	A	All Employees	40,160,000	0.240	9,638	0.240	9,638	0.268	10,763	0.204	8,193	0.209	8,393
	Total - Life				\$ 13,274		\$ 13,274		\$ 14,570		\$ 11,272		\$ 11,581
AD&D	A,C,I	All Employees	53,799,000	0.040	\$ 2,152	0.040	\$ 2,152	0.025	\$ 1,345	0.041	\$ 2,206	0.025	\$ 1,345
Long Term Disability	C	Social Services	422,544	1.613	6,816	2.080	8,789	2.013	8,506	1.993	8,421	1.894	8,003
	A,I	All Other Employees	1,238,894	3.110	38,530	4.011	49,692	3.879	48,057	3.842	47,598	3.980	49,308
	Total - LTD				\$ 45,346		\$ 58,481		\$ 56,563		\$ 56,019		\$ 57,311
Critical Illness	A,C,I	All Employees	409		N/A		N/A		N/A		N/A	2.210	904
POOLED BENEFITS MONTHLY PREMIUM:					\$ 60,772		\$ 73,907		\$ 72,478		\$ 69,497		\$ 71,141
							21.6%		19.3%		14.4%		17.1%
Extended Health Care	A, B, C, D & E G	FT Non-Union & Contract,	Single: 97	\$ 94.91	\$ 9,206	\$ 100.19	\$ 9,718	\$ 82.08	\$ 7,962	\$ 83.74	\$ 8,123	\$ 85.79	\$ 8,322
		FT Union & Contract & PPT	Family: 423	238.08	100,708	251.34	106,317	210.00	88,830	210.07	88,860	215.21	91,034
		Union Early Retirees	Single: 1	128.86	129	136.04	136	111.43	111	113.70	114	116.48	116
			Family: 3	308.39	925	325.56	977	272.23	817	272.11	816	278.77	836
	ER, F, I	Part-time Retirees, Non-Union	Single: 5	120.66	603	127.38	637	104.17	521	106.46	532	109.07	545
		Early Retirees and LTD											
	J	Claimants with 10 years	Family: 36	285.22	10,268	301.10	10,840	251.45	9,052	251.66	9,060	257.83	9,282
		Elected Officials under 65	Single: 0	94.22	-	99.47	-	81.32	-	83.14	-	85.17	-
	JJ		Family: 8	232.35	1,859	245.29	1,962	204.60	1,637	205.02	1,640	210.03	1,680
		Elected Officials	Single: 0	122.09	-	128.89	-	105.28	-	107.73	-	110.36	-
	Total Health	over age 65	Family: 6	288.06	1,728	304.10	1,825	253.66	1,522	254.17	1,525	260.39	1,562
			579		\$ 125,426		\$ 132,412		\$ 110,452		\$ 110,670		\$ 113,377
Dental Care	A,B,C,D, E,J & JJ F,G, I & ER	Non-Union FT & Contract,	Single: 98	42.45	4,160	48.38	4,741	43.76	4,288	45.45	4,454	42.45	4,160
		PT, Union, Elected Officials	Family: 444	107.17	47,583	122.15	54,235	112.68	50,030	114.74	50,945	107.17	47,583
		Union & Non-Union Retirees	Single: 6	36.63	220	41.75	251	38.40	230	39.22	235	36.63	220
		LTD over 55	Family: 39	92.45	3,606	105.37	4,109	98.87	3,856	98.98	3,860	92.45	3,606
	Total Dental				\$ 55,569		\$ 63,336		\$ 58,404		\$ 59,494		\$ 55,569
							14.0%		5.1%		7.1%		0.0%
EXPERIENCE-RATED BENEFITS MONTHLY PREMIUM:					\$ 180,995		\$ 195,748		\$ 168,856		\$ 170,164		\$ 168,946
							8.2%		-6.7%		-6.0%		-6.7%
TOTAL MONTHLY PREMIUM:					\$ 241,767		\$ 269,655		\$ 241,334		\$ 239,661		\$ 240,087
TOTAL ANNUAL PREMIUM:					\$ 2,901,204		\$ 3,235,860		\$ 2,896,008		\$ 2,875,932		\$ 2,881,044
Variance To Manulife Current Cost:							\$ 334,656		\$ (5,196)		\$ (25,272)		\$ (20,160)
							11.5%		-0.2%		-0.9%		-0.7%
Variance To Manulife Renewal Cost:									\$ (339,852)		\$ (359,928)		\$ (354,816)
									-10.5%		-11.1%		-11.0%